



Intellenet

***Education and Training
Programs
(Fifth Edition)***

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**Intellenet
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www.intellenetwork.org**

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The primary purpose of the *Intellenet Education and Training* booklet is for use by Intellenet members for marketing their services, experience and expertise to their clients. This booklet was also developed for dissemination to professional associations and groups including private investigation and security consulting associations, commercial facility management groups, attorneys and other interested parties.

The members of the Intellenet Speakers Bureau Education and Training Group are highly trained private investigation and security management professionals with many years of education and practical experience in their areas of expertise. They have made training and educational presentations to professional associations and corporate entities. Many of the presenters are also court qualified expert witnesses.

If you are interested in discussing a presentation with the presenter, please contact him/her at the address on the heading of the presentation listing. Each presenter is an independent consultant with whom you should negotiate the specifics of the presentation opportunity.

If you are interested in a unique presentation that does not appear in the listings, please contact Intellenet for the development of a presentation to meet your needs.

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What is Intellenet?

Intellenet is a national and international network of highly experienced private investigators and security consultants with special expertise in investigative and security matters.

Intellenet's uncompromising key principles are professionalism, discretion and confidentiality. Intellenet is a highly experienced group of professional investigators and security consultants with national and international specialized experience and investigative capabilities. Our goal is to assist businesses resolve problems with a maximum of professionalism and competency.

Additionally, there is a wide range of special expertise available, for example: forensic accounting, workplace violence, executive protection, computer forensics, and due diligence among many others. Intellenet members have been court certified as expert witnesses in many areas, for example, inter alia, premises liability, product diversion, and accident reconstruction.

Intellenet members can provide professional investigative coverage in all areas of North America, Central America, South America, Europe, Africa, Asia, South East Asia, and the Middle East.

Membership in Intellenet is a highly competitive process. Prospective members must have a minimum of 10 years' investigative experience and the personal recommendation of an Intellenet member before being subjected to a background investigation. As a result, the average investigative experience is 35 years. Members have been employed by numerous national and international premier government investigative agencies.

Intellenet is here to serve you. You may contact Intellenet at Intellenet@intellenetwork.org or by contacting Peter Psarouthakis, Executive Director at 734-428-9663 or 800-784-2020.

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Private investigation and Security as a Second Career—1.0 Hour

The difference between law enforcement and private investigation and security management will be discussed. How professional security management has changed in recent years will be discussed to demonstrate the potential for success in security management as well as how the philosophies of security management and law enforcement are different and also interrelated.

Private Investigation—Success or Failure as a Business—2.0 Hours

The management and business skills, investigative skills, administrative knowledge, and financial acumen needed to be successful as a private investigations business owner. Discussion topics included identifying the most appropriate business model, how to market your business and develop a client base, setting a fee schedule and how to interact profitably with subcontractors.

The Private Investigator as an Independent Contractor—1.0 Hour

Using an independent contractor is a common business management technique to provide additional personnel and technical resources as needed. There are pitfalls that may be encountered with their employment if not done correctly. Topics include finding a competent contractor with the necessary qualifications, the need for a contract and insurance, the responsibilities of each party, the legal requirements for contractor status and the complexities of international investigations.

Walking in the Minefield—1.0 Hour

Your personal and business reputation is easily ruined by not adhering to the basic tenets of professionalism and ethics, both of which are interrelated.

Risk Assessment as a Business Niche for Success—2.0 Hours

Versatility is an important characteristic of the successful private investigator. Recognizing additional business opportunities requires imagination and employment of ancillary skills that can easily be turned into financial success. Knowledge of premises liability, negligent security and risk assessment can be an additional skill of every investigator.

Documenting Your Investigation for Quality Assurance—2.0 Hours

The primary objectives of any private investigator concerned with professionalism include (1) conducting a comprehensive investigation to determine all relevant facts and (2) providing the client with a professional report that accurately reflects the results of your investigation and covers all necessary information concerning the matter under investigation. These objectives can be easily accomplished through the use of a comprehensive investigative plan. The more complicated the matter the more an investigative plan is necessary.

What is Premises Security?—2.0 Hours

Premises security can be a lucrative additional venture for the private investigator having the skills to analyze risks and provide cost effective solutions. Topics to be discussed include defining premises security and the elements that must be proven in litigation; the legal elements of negligent security and a discussion of selected negligent security litigation.

The Role of the Security Supervisor—1.0 Hour

Security supervisors play a vital role in protecting the assets and reputations of their own company as well as that of their clients. The contracts under which a security vendor provides services to a client create a mandatory environment for the provision of services. A failure to strictly comply with contract requirements can be very costly to the vendor. The primary enforcer of contract provisions is the first-line supervisor. Unless this person is properly trained and performs his/her duties in a professional manner, risks will escalate and increase the potential for costly civil litigation and personal loss. This presentation will discuss the role and expectations of the supervisor in the protection of a client's interests.

Security Management 404—Value Added Services for the Investigator—1.0 Hour

Negligent security litigation support can be a very valuable adjunct and asset to routine investigative business practices. Topics include the role of the private investigator in premises liability litigation support and identification of what constitutes "reasonable and appropriate security measures.

Quality Investigations—You Get What You Pay For!—1.0 Hour

Return on investment, whether it is financial terms or in other areas, is a prime consideration in "getting what you pay for." Topics to be discussed include selecting competent staff members and domestic and international contractors, requirements to protect your personal and business reputation, and the conduct of in-house or corporate investigations.

Interviews, Interpreters and Statements—1.0 Hour

The obtaining of information from individuals is a most critical skill of the private investigator. As you may only get one chance to get the desired information, it is vital that prior planning identify a strategy for successful interviews. The use of interpreters and appropriate documentation of the interview is an additional skill set needed by all private investigators.

Security Supervision and Management Program—40.0 Hours

The overall purpose of this program is (1) to complement prior training and discuss supervisory and management skills to ensure appropriate performance of the security officer's primary duties in an enhanced professional manner; (2) to provide information that will enable the security officer and company to provide value-added services to their clients; and (3) to provide the attendee with skill-based information to expand the scope of services available to clients.

The Role of the Private Investigator and Security Expert in Negligent Security Litigation—4.0-8.0 Hours

The private investigator and security expert provide a valuable tool for the attorney in premises liability and negligent security litigation. Their role is to develop the information to provide information to the attorney on the various elements required for a successful litigation outcome.

Conducting a Comprehensive Risk Assessment—4.0-8.0 Hours

Protecting the assets of any business is a formidable task and goes beyond the traditional and frequently outdated security practices of even a few years ago. The private investigator provides a vital service through the identification of risks affecting a property and developing reasonable and appropriate countermeasures to counter the identified risks.

The Private Investigator as an Expert Witness—8.0 Hours

The role of the private investigator is being reformed due to the financial recession and legislative actions and laws. The Privacy Act of 1974 mandates administrative and physical security systems to prevent the unauthorized release of personal records. With the restrictions placed on the investigator's ability to obtain personal information, many business opportunities for the private investigator have ceased to exist. To replace this reduction in available business opportunities, the progressive investigator must identify a legislative and recession proof niche to maintain a steady flow of business opportunities.

Cost Effective Security Officer Contract Negotiations—2.0-4.0 Hours

To adequately protect corporate facilities and personnel, a professional security vendor is frequently utilized as the corporate security force. In order to ensure professional services, a comprehensive security contract must be developed to protect all parties to the contract. The lowest price vendor is not necessarily the best alternative and in some case may increase security risks and the potential for liability litigation. Therefore, the contract process must follow a definitive course. This presentation will illustrate some of the key issues that must be addressed to obtain professional security services.

Increasing Your Business—Market Development—1.0 Hour

In this era of decreasing business opportunities, private investigators and security consultants must use dedication and imagination to develop new sources of billable hours. One very important strategy is "branding" your business for consistent recognition of your professional services.

Planning Your PI Association Conference—1.0 Hour

Producing a successful conference is not an easy task. In most cases there is a conflict between producing a conference and the planners having to generate business income. The amount of time required to produce a conference requires that the concerned parties be willing to accomplish required task within a reasonable time frame and have ample time to devote to conference planning.

Growing Your Private Investigator Association—1.0 Hour

Administering a local or regional private investigators association is similar to running a personal business. It requires dedication and many hours of the association executive's personal time and effort. The primary concept for success requires an understanding of what are the goals of the association and how can the association provide services to members.

Attorney—Private Investigator: A Winning Team—1.0 Hour

The private investigator can be an extremely valuable adjunct members of the attorney's litigation team. The attorney is the legal expert and the private investigator has the skills and resources to obtain information to craft a successful litigation outcome. However, not all private investigators are created equal and locating a competent private investigator can be a daunting task. Now the question becomes, "How do I find a competent private investigator?"

How to Increase Your Business—1.0 Hour

Increasing your business requires the adoption of different techniques and venturing into other endeavors to get more billable hours. Branding your business is a necessary strategy to make your business known within the business community. Branding is a trademark or distinctive name of a product or service, a product line thus identified, a name or other device placed on merchandise to signify its ownership. In simpler terms, it means that when the name of your business appears in any format it will automatically inform the public of your capabilities and services.

The Road to Being a Security Consultant and Expert Witness—1.0 Hour

With the continuing governmental intrusion into the traditional operations of private investigators, additional avenue for billable hours must be considered. The average private investigator has the necessary basic skills to enter the arena of security consulting and ultimately becoming an expert witness.

Is My Business Safe?—1.0 Hour

Protecting the assets of any business is a formidable task and goes beyond the traditional and frequently outdated security practices of even a few years ago. Historically, tradition was that security guards were the only measure taken to protect corporate interests. In many cases, the security force was comprised of untrained guards of marginal quality, commitment and ability. Traditionally there were no written directives for their expected activities and duties. This frequently resulted in a "cop wanna be" environment with little regard for liability for the individuals or business.

Designing a Corporate Security Program—1.0 Hour

The risk assess is the basis for identifying reasonable and appropriate measures to counter risks to a business. It is also a fundamental defense to premises liability and negligent security litigation claims. Failure to conduct periodic risk assessments of a property and the surrounding neighborhood may be prima facie evidence of negligence. It is impossible to ensure that appropriate countermeasures are in place without determining the crime potential or risk. Many private investigators have the skills to conduct risk assessments.

How Do I Chose a Professional Security Guard Company?—1.0 Hour

The use of contract security guard services is one of the primary methods for providing safety and security on a business premises. The business owner may contract out the performance of security operations but not the responsibility for safety and security. Failure to employ a responsible contractor can actually increase potential liability to the business owner.

Nicole Bocra-Gray

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KYC—Know Your Contractor—1.0-4.0 Hours

Selecting a subcontractor in today's environment is tricky business. You must ensure that your organization selects the most suitable subcontractor and is not the subject of fraud.

Conducting Social Media Intelligence Investigations (Basic, Intermediate and Advanced)—1.0-8.0 Hours

Valuable information is lurking throughout the web and the change in technology; it's difficult to keep up with the new websites. Depending on the course length, you will learn new search engines, and social networking sites; how to search photos online; access to sanction lists; and how to remove online information. In addition, you will learn current research techniques, the hottest websites and search tools, and evidence collection methods to conduct cyber-based investigations.

Conducting Due Diligence Overseas—2.0-8.0 Hours

Information varies by jurisdiction! In this course you will learn what information is available in selected countries, how to search for the information like a native, and how to obtain that information.

Financial Fraud Investigations—1.0-4.0 Hours

This course will introduce you to the world of financial fraud and how you identify hidden assets, trace hidden payments, and sources of income. You will be introduced to current offshore hot spots, interview techniques, and how you can follow the money.

Forensic Accounting—1.0-4.0 Hours

In this course, you will learn fraud examination techniques, rules of evidence relating to fraud, internal control methodology, asset misappropriation and financial statement misrepresentation.

Social Media Safety Rules for Our Children—1.0-4.0 Hours

The internet is changed the way kids communicate. This course will help you identify family boundaries. You will learn about cyber bullying, online predators, revealing too much information and texting codes used by your kids today.

Detecting and Preventing Fraud, Waste and Abuse (Basic, Intermediate and Advanced)—1.0-4.0 Hours

Fraud, waste and abuse are in every organization, costing millions in terms of lost financial and physical assets. So what are auditors and other key stakeholders doing about it now and what should we do about it in the future? Fraud is illegal and never justifiable but abuse is much more difficult to define and even harder to deter or detect. If an incident of abuse is somehow justifiable, it is still reportable, and most importantly, do our organizations consistently follow through to enforce penalties and discourage future incidents?

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The Role of the Security Professional in Civil Litigation Cases—1.0 Hour

Discusses how the qualified security professional expert should be utilized and can assist in premises liability/negligent security, et al, civil litigation cases.

Developing a Recession/Legislative Proof Investigative Niche—1.0-2.0 Hours

This is a primer on how to develop a niche business to survive in a downturn economy and restrictive legislation climate.

How to Become an Expert Witness—1.0-2.0 Hours

This presentation discusses steps that an investigator should take to build credentials as an expert witness in security negligence and premises liability civil litigation cases.

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Conducting Proper Interviews—1.0-2.0 Hours

Obtaining good information is crucial in any investigation. During this session we will discuss the proper use of interview techniques as they relate to internal investigations and pre-employment screening. Attendees will gain valuable information that will better prepare them to plan and conduct successful interviews. We will also discuss some of the common

indicators of deception during the interview process and techniques used to obtain admission or uncover the truth.

Understanding Employee Theft—1.0-2.0 Hours

This presentation is designed to provide attendees with the knowledge that is essential in understanding and preventing employee theft, as well as its causes and effects. You will learn common areas in a business where theft most often occurs and the methods used to commit these crimes. Classic and innovative theories in criminology will be examined as they relate to the topic of employee theft.

Understanding and Investigating Employee Theft—4.0-8.0 Hours

This presentation is designed to provide professional investigators and security personnel with the knowledge that is essential in understanding employee theft, as well as its causes and effects. As an investigator, it is beneficial to understand all aspects of the crime you are investigating. The information offered in this presentation will help you identify suspects; understand the motives behind their actions.

Fernando Fernandez, PI, CII, CCDI, CAS

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Entrevista e Interrogatorio (Interview and interrogation)—2.0 Hours

Aqui se expondran las diferencias de ambas tecnicas de investigacion, tecnicas efectivas para obtener respuestas durante las entrevistas y las interrogaciones, metodos de entrevistar y como crear confianza para que la persona te de la informacion necesaria para su investigaicon, tecnicas de interrogacion para obtener confesiones, como prepararse y que hacer y que no hacer durante un interrogatorio.

(Here will be taught everything related to the techniques of surveillance, as being unnoticed, tracking on foot and truck tracking, technical preparation, equipment needed, will explain the different techniques and definitions, which should have all good researcher both physically and mentally preparing for the surveillance, how to prepare for monitoring rural, urban and rural ends, reporting sites and delivery monitoring service billing and videos.)

El arte de detectar mentiras (The art of detecting lies)—2.0 Hours

Aqui se enseñaran todo lo relacionado al lenguaje corporal, como identificarlo y que significa, micro y macro expresiones ocultas que le ayudaran a usted como investigador a saber que emociones siente la persona a sus preguntas, se enseñaran videos y fotos que ayudaran a la persona que toma el seminario a ver claramente las diferentes expresiones coporales y faciales.

(Here they teach everything related to body language, how to identify it and that means, micro and macro hidden expressions that help you as a researcher to know that emotions

feel the person your questions, will teach videos and photos that will help the person who takes the seminar to see clearly the different expressions body and facial.)

Vigilancia y Seguimiento (Surveillance and monitoring)—3.0 Hours

Aqui se enseñara todo lo relacionado a las tecnicas de vigilancia, como pasar desapercibido, seguimiento a pie y seguimiento en carro, tecnicas, preparacion, equipo necesario, se explicaran las diferentes tecnicas y definiciones, que debe tener todo buen investigador tanto fisico y como prepararse mentalmente para las vigilancias, como prepararse para vigilancias rurales, urbanas y sitios de rurales extremos, preparacion de informes y entrega de videos y facturacion del servicio de vigilancia.

(Here everything related will be taught to the skills of alertness, as happening unnoticed, pursuit on foot and pursuit in car, skills, preparation, necessary team, the different skills and definitions were explained, that must have every good investigator so much physical and as to be prepared mentally for the vigilancias, as be preparing for vigilancias rural, urban and places of rural ends, preparation of reports and delivery of videos and invoicing of the service of alertness.)

James A. Green

Forensic Document Examiner
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Forensic Document Examinations—2.0-8.0 Hours

This presentation gives the investigator basic knowledge of the various examinations a document examiner may use to resolve document issues. Topics discussed include signature and handwriting comparisons, obliterations, alterations, ink comparisons, 'cut and paste' fabrications, indented writing, etc.

Kitty Hailey

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Ethics—1.0-2.0 Hours

Investigators have a heightened duty of responsibility to both their client and the public at large. Having access to information required knowledge of how to responsibly use that information. Today's technological advances make information both easier to obtain and more invasive of personal privacy. The balance is tricky. It's a matter of the law over the ability. Working in the world of social media presents unique problems for the investigator while opening up doors to advanced investigation. It's all about the balance and that's what is discussed in this interactive presentation.

Post-Conviction Capital Habeas—1.0-2.0 Hours

Investigating a crime after conviction is difficult. Investigating murder after conviction is complicated. After 8 years with the Federal Defender Capital Habeas Unit doing just these intricate types of investigation, and performing similar work as a sole proprietor, Kitty Hailey has lived the world of the previously convicted. Men and Women awaiting their execution present a unique and complicated investigation. This is a hands-on, how-to approach to untangling the complicated world of post-conviction investigation. Specific tools, interview techniques, methods for examining evidence and maintaining records in these multi layered investigations is discussed. Separating Guilt Phase from Penalty Phase has its own place in this intensive course in handling the investigator's job in post-conviction cases.

Networking—1.0 Hour

Investigators often forget that they are businesspersons. Knowing how to expand one's staff by incorporating the work of other qualified investigators is an art. Understanding the need for gratitude is an under-utilized inducement for excellent results and quick response. Knowing where to look and how to vet a prospective subcontractor is also of significance. Networking is both an art and a craft that increases the staff and the results for a diligent investigator.

Cynthia Hetherington, MLS, MSM, CFE, CII

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Traditional Search Engines—1.0 Hour

Time to brush off the Google skills and update your search source tool belt. Participants will learn how to effectively use Google beyond its out-of-the-box presentation. You will be given the resources and training to create proper search strategies, and run advanced Internet searches. Participants will also learn the expert tools of this common search application to make difficult searches more effective.

- Google set-up, expectations & use
- Algorithms for surface finds & open source results
- New search tools within Google
- Bing and other search engines

Advanced Search Engine Resources—1.0 Hour

Participants will learn new search engine resources and how to properly conduct advanced Internet and social media searches, as they will also learn of search tools that go beyond the generalized Google resource, and are specific to investigative needs.

Alert services, both free and fee based will also be introduced.

- Social media specific search tools
- Other monitoring and alerting tools

- Free and fee sources
- Alternative search engines

Investigating With & On Auction Web Sites—1.0 Hour

Participants will learn how to use the Internet for investigations using auction Web sites. Participants will also learn how to track materials stolen or otherwise sold on auction and illegal sale sites. An introduction to Dark Web channels will also be given. Popular auction Web sites to discover intelligence such as Amazon Craigslist, eBay as well as Oodle, and Backpage, plus some dark web onion sites.

- Popular auction Web sites to discover intelligence
- Not-so popular auction Web sites & dark places
- Dark Web onion site

Advanced Search Engine Resources—1.0 Hour

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- Social media specific search tools
- Other monitoring and alerting tools
- Free and fee sources
- Alternative search engines

Images Online and Basic Tracing Introduction—1.0 HOUR

Learn five things to look for in online images from the obvious visual material to location metadata, hash values and other technical aspects. Photo recognition search engines will be demonstrated for their efficiency in finding unwritten data quickly. We will also cover basic IP tracing, WhoIs services and other handy online tools for locating users and their posts online.

- Learn image search tools
- Image logistics for investigators (meta data, hash values, etc.)
- Tracing IP Addresses

Advanced Social Network Investigations—1.0 Hour

Advanced Social Network Investigations is the how-to, what-if and what do I do, if you see suspicious behavior in social media. We will address insider threats, trade secret protection, fraud, employee cyberbullying, and other social media problems that are creating havoc in the work place. Real-life examples of companies that suffered significant harm due to theft of money and information will be explored, along with how the cases came about, were investigated, and how they resolved.

- Introduction to social media sites
- Public Information introduction
- Problems in the community

- Examples of social media for investigators
- Using popular social media sites to discover intelligence

Social Media Searching for Investigators—1.0 Hour

Social Media investigations will explore the latest search tools popular for locating and uncovering users and their content online. The class will cover the basics of searching in social media and the search engines predisposed to this venue. Next we will review the material located on the pages, and how they play into your case, leads they could create. Finally, a look at the future social media players and changes to anticipate for investigators.

- Searching for hashtags and special social media search engines
- Account types and analytical methods
- New Social Media sites to be introduced, such as livestreaming
- CARA Analysis: Characteristics, Associations, Reputation, and Affiliations

Remove Personal Identifying Information Found Online for Investigators—1.0 Hour

A thorough how-to explanation demonstrating how your private lives and public information are available through Web sites and social networks, as well as “Invisible Web” sources.

The class explores the tools and methodology that is used to operate discreetly on the Internet. A clear and easy to follow example of how fraudulent and nefarious actors get your key information and use it against you. This is followed with our Opt Out procedure for protecting your privacy, important to know for public service and security personnel for the safety of themselves, their employers, and their families.

- Demonstration of the challenges to law enforcement, and how they are reaching home.
- Some basic info security practices
- Security at home
- Security on social media

Public Records & Open Sources for Investigators—1.0 Hour

Public record aggregators such as LexisNexis, CLEAR, Transunion TLO, TracersInfo and others, or none of them. This webinar will highlight the strengths of each and demonstrate when one service may be more appropriate than another. We will review these services based on important factors such as; content, interface, cost, customer service and data relevance. A thorough dive into free resources of public records resources will also be examined to validate and compliment the fee based services examined.

- Public records and open sources online
- News and Fee Based Professional Media Services
- Not so public records found online
- Detect, Deter and defend

Using Anonymity and Working Online for investigators—1.0 Hour

Setting up and carefully searching in the social media space, without compromising your online identity. Gathering information about subjects in an investigation has never been easier, thanks to the proliferation of social networks and open source information. But in

many cases, investigators need to keep their identities hidden while searching, and this isn't always as easy. Many social networks and online information sources either allow the subjects of searches to see who has been searching them, or provide some fairly obvious clues as to who is looking at their information. So, when anonymity is important, investigators need to take steps to keep their identities hidden. Join us as we demonstrate ways to avoid exposure when researching investigation subjects online.

- Define being anonymous on the Internet and the inherent threats
- Bad guys, your office, shopping, family and neighbors
- Tools for working undercover online

Dark Web Defined for investigators—1.0 Hour

Understand what makes up the 'dark web' and how criminals take advantage of its anonymous nature to profit in counterfeit products, stolen goods, child pornography, human trafficking and other nefarious deeds.

Dark Web has the star quality and luster of a Hollywood movie, but in reality it is a den of inequity operated by the technically sophisticated. The more "google'ized" we have become as investigators and researchers, the less we understand what is going on behind the scenes and how to operate in this world. This class will introduce the dark web and channels that are used to institute private sales and exchanges.

- Working undercover and proper methods to exploring the dark web
- Exploring the dark what and what not to do
- How to search on the dark web
- Directory structures

Don L. Hubbard, CFE

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The Evolution of Terrorism: Khalid Shaikh Mohammad's Original Plan for 9/11—1.5 Hours

This presentation is based in part on the presenter's experience as the Global Chief of Security at Trans World Airlines (TWA); this presentation traces the evolution of terrorism from the homegrown terror groups in several European countries in the 1960's and 1970's to using aircraft as weapons on 9/11. I discuss KSM's original plan, which would have been far more devastating than the attacks of 9/11 since it involved 10 aircraft cascading from east to west in the US.

Workplace Violence: A Corporate Security Perspective—1.5 Hours

This presentation discusses the history of workplace violence, examines the impact on the organization of an event, warning sign's exhibited by the typical offender, a profile of the typical offender, and how to establish a prevention, reporting and mitigation program.

Security and Safety for Women—1.5 Hours

This presentation examines the unique security and safety needs affecting women, discusses their inherent intuitive abilities and how that comes into play, and gives suggestions on how to stay safe in the workplace, while out and about and while traveling.

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The Law and Ethics of Investigations—1.0-2.0 Hours

This presentation will cover potential pitfalls for investigative and security professionals—legal, legislative and regulatory. When does surveillance stray into trespass, stalking or invasion of privacy? When does creative online digging become a violation of federal law? What is the legal status regarding the use of GPS tracking devices, drones, secretly tape recording, utilizing social media pretense and issues regarding the admissibility of evidence gained by dissemblance? Discussion will include what every professional should know about the DPPA, FCRA, FACTA, and GBLA. For example, one topic that needs in-depth knowledge concerns the FCRA and employment background checks.

How to Organize an Effective Government Relations Program—1.0 Hour

This program is geared towards assisting professional associations with planning and maintaining an effective lobbying program. It will cover major legislative and regulatory issues of concern to the audience and provide information on evaluating legislative history, monitoring bills, identifying minefields when seeking amendments, preparing memoranda in opposition and/or support of proposed legislation, organizing “grass roots” campaigns, seeking sponsors, and identifying and utilizing resources of like-minded stakeholders.

What Every Professional Investigator Should Know—1.0 Hour

- Do you really want this client?
 - Do you have the expertise to handle the assignment?
 - Legitimate and permissible purposes
 - Contract-Agreement-Letter of Engagement
 - Hold harmless, indemnification, and agree to defend
 - Jurisdiction—if a dispute, right to terminate services
 - “Bad cases make bad law.”—Rebecca Schaffer, Theresa Saldana, Amy Boyer, William Berkeyheiser, etc.—laws you should know—DPPA of 1994, FCRA, GBLA, FACTA
 - “Terms of Art”—Truncation, preemption, draconian sanctions, disgorgement of profits
-

Brian K. Ingram
Consulting Investigations Services
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Email Tracing/Internet Investigations—8.0-16.0 Hours

Attendees to the classes will learn how to decipher e-mail headers, how they are constructed, what each line of coding means, how it can assist you in tracing the e-mail back to its point of origin and turning that e-mail address into a real person's name. You will also be introduced to free tracking software that will actually do all the work for you. Mr. Ingram will also discuss the importance of this service, the many uses and applications that it has in today's investigative market, along with the ethics and legalities involved in conducting these types of investigations. Actual case studies are used to help the students see the results of the instruction when used properly. Those that attend the seminar will then be instructed in Internet Profiling. Internet Profiling is a service pioneered by the instructor, Brian Ingram, and deals with the collection, collation, analyzing and interpretation of every single piece of information posted by a target or about an investigative target. This service has been used to catch cyber-criminals by the dozen.

Forensic Computer Examinations: A Defense Perspective—1.5-2.0 Hours

Computer Crimes present daunting challenges to a defense and this lecture discusses the do's and don'ts of how to approach and handle cases utilizing computer forensics.

Computer Forensics for Attorneys: Dispelling the CSI Myths and Legends—1.5-2.0 Hours

An introduction for attorneys of what Computer Forensics is and just as important, what it is not. Topics include, best practices, worst practices, what to look for and what to expect out of your Forensic Examiner. Taught from a common sense approach, this is as non-technical an explanation of what can and can't be done as you'll find anywhere.

Digital Video Authentication: Is it Admissible?—2.5 Hours

Audio/video recordings are becoming more and more prevalent in criminal cases. Many states have strict rules on how to get a recorded statement from a defendant into evidence. Does your recording meet the standards? Attendees will learn techniques to determine if the video recording being entered is actually admissible under the laws. Has it been altered? Can it be authenticated?

Don C. Johnson, CLI
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Write Right: Common Grammar and Punctuation Errors—1.0 Hour

One of the quickest ways to lose a client is to offer a poorly written report, full of punctuation errors and incorrect grammatical structures. It will throw your work product

into question. Also, if you show an editor you can write well about a subject matter, you have a better chance of getting your article or essay published. This presentation will cover the most common errors and direct the audience to valuable resource material.

Suicide Determination in an Equivocal Death Investigation—1.5 Hours

Was it suicide, homicide or accidental death? It covers the elements under law necessary to establish suicide during a suspicious death investigation, utilizing a famous case study. A history of autoerotic fatalities will be reviewed, and the growing concern over its popularity on the Internet. This presentation is not for the squeamish.

Steven L. Kirby

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Ethics for Investigators—1.0 Hour

This is a light hearted discussion of the importance of ethical behavior for investigators and is designed for state private investigator associations.

Fraud Investigations for Auditors—Thinking Outside the Box—1.0-1.5 Hours

This presentation outlines investigative techniques used in conjunction with audits to maximize effective fraud investigations. It teaches how to close the case after an audit is performed.

Intellectual Property Investigations—1.5 Hours

This presentation of intellectual property investigations primarily focuses on counterfeit products investigations. It also includes statistics on intellectual property crimes, the effect on the economy, how to investigate, how to enforce client's rights, legal aspects and examples of counterfeit products.

Robert Kresson

Empire Investigations LLC
Pittsburgh, Pennsylvania
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airtaser@msn.com

The Latest Electronic Innovations for Private Investigators—1.0-3.0 Hours

This presentation discusses updates on latest electronic devices from high technology cameras, covert mega-pixel camera systems, extreme video, tracking units, surveillance and eavesdropping, and counter measures.

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**Combatting the Insider Threat: Counterintelligence
For Private Enterprise – 1.0 - 8.0 Hours**

The Bradley Manning and Edward Snowden incidents highlight the importance of protecting our information, infrastructure and intellectual property from the insider threat. Private enterprises can benefit from implementing basic counterintelligence methodologies to mitigate the risks posed by this very real and persistent threat to their business. This course can be presented as an overview or expanded to include practical exercises and can be tailored to meet the needs of your particular audience.

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TNT—Dynamite Tricks, Notions & Tools of the Trade—1.0 Hour

This is a very unique presentation of investigative tricks. Learn everything from instant disguises, what to keep in your “tool box” in the trunk of your vehicle, to some clever ways to serve papers, surveillance techniques and ways to get invited into a subject’s home.

Human Trafficking—1.0

It is a common misconception that Human Trafficking is, simply put, sexual slavery. That, of course is true, but it entails so many other factors including the extraction of organs and surrogacy. Sadly, most people, including police departments, have their heads in the sand as far as not on the prevalence of this, but that it is in their backyards—all over the world. It is estimated that human trafficking represents over \$32 Billion dollars in international trade.

Finding Missing Persons, Kidnapped Children & Biological Parents—1.0 Hour

This presentation goes far beyond “where and how do I start” finding the difficult to find. Learn which websites and tools to use and how to think outside the box.

Kevin McClain

Kevin W. McClain Investigations Ltd
 Centralia, Illinois 62801
 (618) 532-1152
 ispy4u@accessus.net

Mining the Battlefield—How to Conduct Veteran-Military Investigations—1.5 Hours

This presentation which was developed with former military veterans will shed light on the proper methodology of how to conduct an investigation when your client is a veteran or currently serving. You will learn how to think outside the box and develop the military mindset as you analyze your case. You will learn how to conduct a Frame by Frame analysis of your discovery and learn how to identify triggering events that may help shed light on the “why” component of your case. You will learn the records that are needed to properly assist you in the preparation of your case and understand what is contained in the records and where and how to locate and retrieve them.

Uncovering Reasonable Doubt—21st Century Tips, Tricks and Investigative Techniques Revealed—2.5 Hours

This presentation will lift the curtain as you are shown the Deep Web and will discover the latest hidden websites and social media resources that will assist you with your preparation of your case. You will learn how these various creative search techniques have been used by actual case studies. You will be shown how to utilize FOIA and Open Records Requests to obtain invaluable information and how to think outside the box with the use of a Subpoena Duces Tecum. You will explore the basics of cell tower analysis from an actual case study; learn what information can be obtained from the Department of Corrections; and what information may be acquired from an informant.

Uncovering Reasonable Doubt Part 1, (Investigative Case Review and Analysis in Criminal Defense Cases)—1.0 Hour

This presentation instructs you on how to dissect the discovery with frame by frame analysis and develop timelines using 21st century methodology.

Uncovering Reasonable Doubt Part 2 (Field Investigative Techniques in Criminal Defense Cases)—1.0 Hour

This presentation takes you into the field and walks you through all of the phases of a professional criminal defense field investigation.

Uncovering Reasonable Doubt Part 3 (Hidden Resources in Criminal Defense)—1.0 Hour

This presentation shows you the hidden tips, tricks and techniques professional investigators utilize in criminal defense cases using 21st century technology.

Victimology—1.0 Hour

This presentation gives attorneys and investigators a new perspective on criminal defense cases as they are shown methodology to acquire information on the alleged victim and how to develop a timeline along with information sources to assist with the last 24 hours of the victim’s activities.

Interview Techniques for Investigators—1.0 Hour

This presentation shows you the methodology and the psychology of interviewing the friendly, neutral and hostile witnesses utilizing the latest interview techniques including the cognitive interview process.

D.U.I.—Did U Investigate—1.0 Hour

This presentation walks through the component methodology of conducting a D.U.I. Investigation and how to attack the probable cause prior to the field sobriety test being administered.

Sex, Lies and Reasonable Doubt—1.5 Hours

This presentation walks you through the concept, methods, techniques and case examples of one of the most difficult types of cases to defend.

Standardized Field Sobriety Tests—1.0 Hour

This presentation is presented by a qualified expert of the Standardized Field Sobriety Tests. The presentation is interactive with the audience as they actually participate in conducting the tests.

Identity Theft—1.0 Hour

This presentation addresses one of the most serious issues going on in society today. Learn how identify theft happens, preventive measures you can take to avoid it and if it happens what to do.

Private Investigators and Surveillance--How Important Are They?—1.0 Hour

This presentation walks attorneys, paralegals, adjusters, human resource managers and investigators through the investigative process in conducting investigations that require surveillance rather it is a workers' compensations claim or an alleged personal injury. The presentation is packed full of tips, tricks, case studies and new techniques to combat fraudulent claims.

How to Utilize an Investigator for Family Law Investigations—1.0 Hour

This presentation focuses on how attorneys and investigators can assist on child custody and infidelity investigations as well as the tricks, tips and techniques to locate hidden marital assets with 21st Century technology.

You have the Discovery--Now What?—1.0 Hour

This presentation focuses on how to dissect discovery in criminal case and uncover hidden information utilizing frame by frame analysis, timelines, and subpoenas and how to investigate the crime labs along with actual case studies that bring home the message of why it is important to locate all of the hidden information.

The Utilization of a Professional investigator for the Busy Lawyer—1.0 Hour

This presentation educates attorneys and paralegals how the services of a professional investigator can enhance their practice and increase their profits. Learn the value of teaming up with a professional investigator.

Quest for Justice (A 12-year Investigation of a Wrongfully Convicted Man)—1.0 Hour

This presentation incorporates an actual case study of a 12-year post conviction investigation that walks the audience through the methodology and techniques of post conviction investigations that helped uncover hidden evidence and new information that had been missed for over 17 years.

Think Outside the Box—1.0 Hour

This presentation educates attorneys, paralegals and investigators in new methodologies, techniques, websites and hidden resources of the 21st Century to utilize in their criminal and civil practices.

Shock and Awe, Volume 1-2—Internet Secrets and Social Media Intelligence Revealed—1.5 Hours

This presentation takes you into the Deep Web—the places that 99% of the general public know nothing about. You will learn hidden search engines that are free that can help you with your research, investigations and informational needs. learn how to use the google secret search methods. you will also explore social medias (Facebook, Twitter, LinkedIn, My Space etc.) and learn the tips, tricks and pitfalls to avoid.

Shock and Awe, Volume 3—Do You Know Who Your Witnesses, Jurors and Experts Are? We Do—1.0 Hour

This dynamic PowerPoint presentation will show the attendees the various new (2015) people search websites that are out there on the web. This presentation will focus specifically on new people searches, new phone searches, and the hidden techniques investigators use to make Google a powerful search tool.

Shock and Awe, Volume 4—I Know What You Did Last Summer and I know What You Did Last Night!—1.0 Hour

This dynamic PowerPoint presentation will show the attendees the various new (2015) websites that are out there to locate hidden information. This presentation will focus specifically on new websites, unique social network sites beside Facebook, and creative ways to use map programs. A few examples the attendees will learn during this presentation, one stop website for locating inmates anywhere in the country, the hidden social media platform that gangs use, the ultimate search engine that allows you access to search engines all over the world, how to locate political contributions, and creative ways to use map programs including a program that you can customize your map online.

Taking a Witness Statement—1.0 Hour

It takes skill to be able to locate and interview witnesses but it is another to be able to get the witnesses to allow the investigator to open their notebook and get them to give a statement and then have them adopt that statement and sign it. Learn the art of taking statements and the methodology behind this.

Eyewitness Testimony and Wrongful Convictions—1.0 Hour

This interactive presentation involves class participation and shows how fallible eyewitness testimony can be. Through various video exercises, and culminated with an event witnessed by the class, and then presented with a lineup and with the case studies representative of the lineup selection.

Real Time Case Solving—Variable Time

This interactive session is presented in a “bring you own case” type of format, where we apply various deep web searches to actual case problems and have the audience see how to apply the various techniques in real time.

What Would You Do?—1.0-2.0 Hours

This dynamic PowerPoint presentation takes the participants through three different case studies— (1) self-defense murder, (2) murder for hire, and (3) sexual allegations? The participants will watch videos, see crime scenes, look at physical evidence (on screen) and will be presented the various case problems and then asked the question “What Would You Do?” After a spirited Q/A the participants will be walked through the various methodologies used in each one of the cases.

Reginald J. Montgomery CLI, CPP, CFE, CST, PSP, CP

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International Investigations – 1.0 Hour

Today we have a global economy and with this new age we have to be able to conduct our investigations and due diligence across all continents and countries and social settings. Investigators will learn how identify new sources in other and successfully negotiate rates and contracts with the appropriate professional contractors.

Employee Investigations -1.0 Hour

Employees are our clients’ biggest asset and also their largest problem. Corporate security will most often call on private investigators to solve their employee issues through the investigative process. Employee theft, non-performance, addiction and security are only a few. Discrimination, sexual harassment, workplace violence etc. all have to be investigated within the framework of the “COMPANY”. Unions, EAP programs, company policy and law enforcements roles will all are discussed.

Workplace Violence Investigations 1.0 Hour

Violence is all around us and employers have a responsibility to protect their employees as much as possible. Managers in most big corporations are taught to be aware of the signs of overwrought subordinates and to bring their observations to security. We as investigators can look into these situations weather internal or external and help avoid foreseeable events.

Workplace Violence –Recognize Early Warning Signs – 1.0 Hour

Managers and supervisors are given the early warning signs of a stressed and or disgruntled employee. Domestic and other possible employee issues are reviewed in an effort to head off the outside situation from turning violent in the workplace.

Managing Employee Investigations -1.0 Hour

The right man for the right job... Surveillance, Voiceprint, records check, polygraph, neighborhood canvassing, undercover operatives are only few tools available to the corporate investigator. We learn who we can use and when in the corporate environment.

Interview Process for Investigators – 1.0 Hour

The interview process starts for investigators with the client and the case intake. Who, what, when, where, why and how are always a great place to start but the questions must be answered in order to help the client and then we ask the questions again and again. This process is thoroughly reviewed.

Justifying Expenditures in Your Corporate Security Plan – 1.0 Hour

Private investigators/security consultants are often called upon by mid-size and expanding businesses to formulate and then justify a security plan. Most corporate management will understand this process as risk management and we can develop justification of our plan accordingly.

“Bust Outs”- 1.0 Hour

This fraud and how to investigate it is explained in detail. In many cases, companies can avoid being victimized by this scheme. Bust outs are said to be one the frauds that has funded terrorism activities.

Doing Business with American Entities -1.0 Hour

What the foreign investigator will have to deal with when doing business in the United States. Everything from time zones, language, rates, taxes, regulation, contracts, terms etc.

Intellectual Properties -1 .0 Hour

Trademarks, formulas, copyrights, logo's, sales plans and any information that makes a business money or is deemed necessary to keep private. We cover how to protect and investigate losses when they occur as well as modifying protocols when necessary to protect these company assets.

Product Diversion -1.5 Hours

Diversion in itself is not illegal but a contract dispute regarding the distribution of products outside of their intended markets. The various types of diversion are explained along with how to investigate and in some cases negotiate settlements for the entities involved.

Investigators Liability – 1.0 Hour

Risk management for investigators, limit your liability in your business. Various techniques that are used by investigators to limit their business and personal risk.

ABC's of Corporate Investigations- 1.0 Hour

From A to Z: How investigators can transcend from domestic, personal injury and criminal defense to corporate investigations. Using your investigative skills to solve corporate problems.

Interview Techniques- 1.0 Hour

Proven techniques that will make for a successful interview. Setting goals for your interview and knowing how to get what you need: ASK the question!

Polygraph Workshop- 2.5 Hours

Everything that a private investigator needs to know about polygraph. The polygraph technique and the instrument are covered in detail. How the Polygraph is used as an investigative tool? When, where and how the polygraph can be used effectively for your investigations.

Polygraph as an Investigative Tool-1.0 Hour

Subjects can be eliminated or identified in cases with many suspects. Losses can be quantified and areas of contention resolved. Polygraph is the best investigative tool in our arsenal. This presentation will open your eyes about the uses of the polygraph.

Plan to Protect Intellectual Property -1.0 Hour

Identifying valuable information, determining costs if lost and how to protect this property will be discussed. Employment agreements, restrictive covenants, separation agreements and how to enforce these safeguards are reviewed. Identifying weaknesses in protection plans and how to resolve the ones you can. Nondisclosure agreements for subcontractors and clients are reviewed. Protection of your electronic data and how it affects your ability to protect your valuable information is discussed.

Ari S. Morse, CII, BAI

Locaters International, Inc. & Morse Genealogical Services, LLC

(386) 756-6100

ari@probate.com or ari@bestpi.com

Locating People –1.0 Hours

The attendee of this presentation will learn the basic people locating searches, plus a myriad of other techniques that will help them locate individuals. Included in this presentation will be techniques on how to better use the common databases to your advantage to give you the most relevant information possible, plus little known search tips and tricks. Training will include the use of public records, and other documents and sources available from local, state, and federal agencies.

Using Public Records –1.0 Hour

Attendees will learn how to utilize available public records and the information gleaned from those records in their investigation. We will discuss various public records and documents on a local, state, and federal level and how they are helpful to your investigation, be it a background or a locate. You will be able to find and identify assets, assist with missing person investigations, review property information, and many other helpful suggestions that will help you put the puzzle together.

Missing and Unknown Heir Research— 2.0 Hours

At the conclusion of this presentation attendees will have an understanding of conducting domestic and international investigations to locate missing and unknown heirs to estates, basic forensic genealogy, attorney interaction in these types of matters, case source developments, affidavits, contracting with heirs and related forms, proof of heirship, and court testimony.

Harvey E. Morse, FCI, CMI, BAI

Locaters International, Inc.
Daytona Beach, Florida
(386) 756-6100
Harvey@probate.com

Private Investigative Contracts—1.0-2.0 Hours

This presentation concerns the creation, use and implementation of a private investigative contract. It includes what must be in the agreement, what should be in the agreement, what you can cross out and what you should never omit under any circumstances.

Working with Law Enforcement—1.0 Hour

This presentation discusses how to function when conducting private investigations when a law enforcement agency is also involved.

Missing and Unknown Heir Research—1.0 Hour

This presentation discusses conducting international investigations to locate missing and unknown heirs to estates, forensic genealogy, attorney interaction, case source developments, affidavits, contracting with heirs and related forms, proof of heirship, and court testimony.

Jim Olsen

1012 North Bishop Avenue, Dallas, Texas 75208
1340 Poydras – Suite 2000 - New Orleans, Louisiana 70112
P.O Box 70179 – New Orleans, Louisiana 70179
214-213-1817
Jim.Olsen@brlwd.com

Preparing to Respond to Disaster Areas—1.0 Hour

Both natural and man-made disasters are increasing in frequency and severity as is the need for qualified and skilled responders. This presentation will illustrate the importance of

understanding the needs of the client and the roles of security and investigative professionals as well as the regulation under which they perform. Overstepping bounds, lack of knowledge of the process, or failing to acknowledge or work correctly with government regulators can turn a disaster into a more serious one, resulting in unnecessary and costly litigation. The presenter will walk attendees through the preliminaries of disaster response as it relates to roles in disaster recovery. It will also help in assessing the capabilities and experience that could prepare investigators and security professionals to move into other disaster response arenas. Some marketing tips will be shared.

Insurance Defense Investigations—1.0 Hour

This presentation will discuss the various types of insurance defense investigations, investigative resources, documenting your investigation, reporting requirements' working with defense firms and litigation support, testifying in depositions and trials, licensing requirements, professional designations, and marketing strategies.

Anthony F. Otero

Top-Notch Investigations, Inc.
Hollywood, Florida 33021-6635
(954) 559-6739
tony@topnotchinvestigations.com

Horse Racing Investigations—1.0 Hour

This presentation is a general overview of racing rules and regulations that govern horse racing and state licensing requirements. It covers major racing violations—hidden ownership, equine medications, betting coups, money laundering and race fixing such as horse substitution and sports bribery.

Kevin E. Peterson, CPP, CPOI, CIPM II

Innovative Protection Solutions, LLC
Herndon, Virginia
(703) 318-7181
kevin.peterson@innovativeprotection.com

Physical and Traditional Security for IT Security Professionals—1.5-4.0 Hours

This course is aimed at IT program managers and IT security professionals. It is easy to become enmeshed in your own world—as we all know—and develop tunnel vision in planning and implementing a security program. This short course introduces IT professionals to some of the traditional and physical security perspectives that may help them appreciate a somewhat broader picture. By thinking a bit outside the box you will be better able to implement comprehensive asset protection strategies and work more effectively with practitioners of other security disciplines.

Information Risk Management: Private Sector OPSEC—0.5-1.5 Hours

Operations Security or OPSEC began as a military program, but has successfully been applied in law enforcement agencies, scientific laboratories, businesses and even non-profit organizations. Learn how the underlying principles of OPSEC can be tailored to your information protection needs.

Applying Security Risk Management Principles to Protect Your Assets—1.0-4.0 Hours

This presentation is an overview of security risk management concepts and how to apply them in various real world settings to support common sense and cost-efficient assets protection. Truly knowing your assets and laying out a thoughtful strategy to protect them is much more than simply buying a security system or installing some cameras. This course can be offered as an executive overview or a more in-depth workshop depending on customer needs.

Peter Psarouthakis

EWI & Associates, Inc.
Chelsea, Michigan 48118
(734) 428-9663
peter@ewiassociates.com

Do No Harm, Ethics and the Modern Professional Investigator—1.0-1.5 Hours

Today's modern professional investigator must keep in mind the many ethical issues that are now so prevalent in the profession. An interactive discussion will occur regarding the most common and current ethical issues impacting today's professional investigator.

Educate to Legislate—1.0-1.5 Hours

Proven techniques for lobbying issues in the state and national arenas are presented using examples of key victories and mistakes within the investigation and security professions across the country. This presentation includes a current federal and state specific legislative update. The presentation may also be tailored to meet a state's specific legislative need.

Kelly E. Riddle

Kelmar and Associates, Inc.
San Antonio, Texas 78230
(210) 342-0509
Kelmar@kelmarpi.com

Internet & Computer Investigations—2.0-4.0 Hours

At the completion of this course, the student will have a better understanding of how to utilize the Internet to access information which will assist in the handling of insurance claims. The course will demonstrate how to log on and off of the Internet, how to search for topics, how to check a person's credentials, background, civil and criminal history, property and other assets and verify employment or education. The course will discuss computer security, how to conduct computer investigations and laws associated with these types of investigations.

Nursing Home Abuse Investigations—2.0-4.0 Hours

At the completion of this course, the student will have a better understanding of what nursing home abuse is, how to uncover it, and how to prevent it. The student will learn how to conduct the investigation, who to interview, what records to utilize and laws associated

with this topic. *Note: The presentation includes photos of abuse and sensitive subject matter.*

Surveillance Techniques—2.0-4.0 Hours

At the completion of this course, the student will have a better understanding of how surveillance is conducted and the techniques used. The student will understand when to apply surveillance to an insurance case, how surveillance can be used in other situations, and the type of equipment needed and laws related to surveillance. The course will also cover common mistakes, how to better manage the investigator to achieve the goals and how to deal with surveillance that has been compromised.

Interview Techniques—1.0-2.0 Hours

At the completion of this course, the student will have a better understanding of how to conduct an interview and how to better understand and utilize the person's voice deviations or body language.

Insurance Fraud Investigations—1.0-3.0 Hours

At the completion of this course, the student will have a better understanding of what insurance fraud is, how to identify it and what to do to successfully prosecute the case. Actual case examples will be utilized and the course will cover automobile fraud, property fraud, worker's compensation fraud, arson and homeowner's fraud.

Accident Scene Investigations—1.0-2.0 Hours

At the completion of this course, the student will have a better understanding of how police officers conduct an accident scene investigation and how that applies to insurance claims. The student will have more knowledge of the mechanics of determining the point of impact, the final resting position and how to utilize information such as skids marks.

Ethics and the PI—1.0-2.0 Hours

At the completion of this course, the student will have a better understanding of laws pertaining to private investigations, conduct with clients, how to handle law enforcement contact and the code of ethics.

Criminal & Civil Laws for PI's—1.0-2.0 Hours

At the completion of this course, the student will have more understanding as to the laws that apply to private investigators. Through this understanding, the insurance adjuster will have the ability to better manage the investigator and to insure that no activity is conducted which would cause a breach of the policy or a bad-faith lawsuit.

Special Investigations—1.0-2.0 Hours

At the completion of this course, the student will have more understanding regarding special types of investigations such as competitive intelligence, counter-measures and undercover investigations. The student will observe when to use special types of investigations, how to conduct the investigation and how to manage these cases.

Taking Statements—1.0-2.0 Hours

At the completion of this course, the student will have a better understanding of when statements should be obtained and their uses. The student will be shown how to take a recorded or written statement and what questions should be asked when conducting investigations.

Domestic Investigations—1.0-2.0 Hours

At the completion of this course, the student will have a better understanding of how and when domestic investigations are conducted. The student will see how domestic investigations can create a breach of ethics, laws and client confidentiality. Case examples will be utilized, equipment will be discussed, and testimony related to these types of cases will be studied. The student will learn how to deal with violent confrontations, managing the client and how to successfully complete this type of case.

Public Records—1.0-2.0 Hours

At the completion of this course, the student will have a better understanding of how to use public records for to prevent scams, uncover assets, conduct background checks, locate missing persons and track property. Records covered include municipal, county, state, federal and computer databases.

Undercover Operations—1.0-2.0 Hours

At the completion of this course, the student will understand how companies are using undercover operations in their fight against theft, embezzlement, employee miss-conduct and other applications. The student will understand the objectives of this type of investigation, the potential for abuse, how to manage an undercover operative and when to close down an undercover operation.

Hidden Asset Investigations—1.0-2.0 Hours

At the completion of this course, the student will have a better understanding of how a hidden asset investigation is conducted and the different applications. Information sources and records pertaining to this subject will be provided.

Marketing and Managing a Successful PI Agency—1.0-2.0 Hours

At the completion of this course, the student will understand how to run a PI agency, what forms to use, how to find a niche and how to be profitable. The student will understand the different types of marketing, the pros and cons of each marketing media, how to promote themselves and the agency and how to obtain new clients.

Operating and Marketing a Successful PI Agency—6.0-8.0 Hours

This course is designed for both the beginner and advanced PI and covers time management skills, all types of marketing methods, organizational procedures and tried and true techniques for advancing your agency.

Transportation and Cargo Investigations—1.0-2.0

This course outlines crime trends and methods used by criminals involved in the theft of 18 wheelers and cargo. The involvement of organized crime and technology being used by the criminal element will be discussed. Methods for conducting successful investigation leading to the recovery of the merchandise and prosecution of the perpetrators will be outlined.

Stefan Salmonson

PROtective Services, Inc.

Mora, Minnesota

(320) 679-4848

Stefan@PROtectiveServicesinc.net

Actions vs. Reactions—2.0-4.0 Hours

This popular, fast paced audience interactive presentation deals with the identification and mitigation of many security issues facing school management, educators, school boards, educational associations, law enforcement liaison officers, reception staff/greeters and student transportation firms. Topics include the identification of bullies, gangs, narcotics, unwanted persons and property/structure security assessments.

A Day in the Life of an Identity Thief –2.0-4.0 Hours

One in twenty-three U.S. citizens will become the victim of identity and related theft. The crime occurs every three seconds. Phishing, skimming, electronic fraud and organized crime rings are only a few of the crimes being committed. Learn how these crimes are perpetrated, how to detect them and proven methods of recovery/repair.

Arrive Alive—2.0-4.0 Hours

This presentation covers a wide range of travel related security issues. Topics include road rage avoidance, hotel/motel risks factors, car jacking, "Ninja Rocks", accident/crashes, "Swoop and Squat", common shopping and travel scams, elevator, robbery survival, rental car, taxi and bus security considerations.

Avoiding Icebergs – Avoiding/De-escalating Confrontations--2.0-4.0 Hours

"The victim of assault is often untrained and unprepared to evaluate escalating behavior. They should know and practice methods of defusing hostility or protecting themselves from violence." The statement from OSHA is very clear. We need to recognize potentially dangerous situations, act upon our observations and appropriately report/document our actions. This presentation includes non-confrontational stances, proven methods of de-escalation, bomb threats/response, incident reporting protocols, high risk employment termination retaliation dangers and workplace violence reduction considerations.

C.O.P.S. and Robbery—2.0-4.0 Hours

Financial institutions, their state-wide and national associations have come to rely on this effective CEU approved training program. Homicide is the leading cause of occupational death for women in the workforce today. It is the second most common cause for men. In most cases, the reason for the death is robbery related crimes. What is the definition of robbery? Why is there such a high probability for great bodily harm or death? How can you

prepare for this potentially deadly encounter? These and other important questions are addressed in this no-nonsense class.

Emergency/Disaster Preparedness 2.0-4.0 Hours

This overview program will assist you with the four (4) steps of the planning process, establish team(s), assess risk/hazards, developing and implementing plans. Statistics on Domestic Terrorism, computer security, targeting, significant dates, specific threats and probabilities are also discussed. This is an excellent program to begin or focus your security efforts.

"Goin' Home"—2.0-4.0 Hours

This high quality presentation reflects a "day in the life" of a person with a specific occupation and their interaction with various safety/security events throughout the day. From leaving home in the morning to "goin' home" at night, multiple scenarios are observed; dangers identified, avoided, reduced and/or mitigated successfully. This program is extremely popular with the utility industry. The realistic photos/videos and emotional response, to actual events, is thought provoking, challenging and empowering for the participants. What's your level of safety/security awareness? What if you're wrong?

High Risk Operations – Mitigating the Risk--2.0-4.0 Hours

This practical program has been eagerly received by firms required to complete operations which are inherently or may become dangerous. Meter readers, disconnect/reconnect personnel, security officers, front desk personnel, managers and HR professionals appreciate the straight forward information regarding risk assessment, cover/concealment, confrontation protocols and crisis communications.

High Risk Termination—2.0-4.0 Hours

This program was requested by Human Resource Professionals who observed the tactics, techniques and documents used by our executive/personal protection teams, during the implementation of our High Risk Employment Termination support service. Role playing combined with proven procedures may significantly reduce the probability of immediate and/or retaliatory actions by a former employee.

Incident Response to A Terrorist Bombing—2.0-4.0 Hours

This presentation introduces the participants to the world of energetic materials (explosives) and the persons who manufacture and/or position them. Topics include identifying potential targets within a community, military and commercial explosives characteristics, initiation (detonator) systems, improvised explosives (IED), air and ground blast pathology, evidence gathering, incident scene operations, blast effects on structures and suicide bombings. ATF bomb response protocols are included. Have you experienced a bomb threat? How did you respond?

Killing Kitchens – Clandestine Drug Labs—2.0-4.0 Hours

This program provides participants with an extremely explicit view of methamphetamine, meth history and the immediate addiction. Clandestine lab operations, recipes, narcotic comparisons, gangs, improvised explosive devices (IED), related "cook" dangers and confrontation survival are also discussed. This program generates rave reviews from fire fighters, law enforcement, EMS, corporate managers and human resource professionals.

Love You to Death—2.0-4.0 Hours

Domestic abuse remains a significant crime. This presentation will provide you with many insights into the dangers, prevention and tools for survival. All scenarios are based on actual cases.

Managing Risk – Avoiding, Reducing and Mitigating—2.0-4.0 Hours

This presentation examines risk from a business, personal, school, travel, driving, theft, homicide and sexual assault perspective. Our “Top 10 List” of security considerations is also included. The insurance industry has given this program “WOW” reviews! The Minnesota Commerce Department agrees and has approved it for insurance agent continuing education credits.

NIMS – Nationwide Incident Management System—2.0-4.0 Hours

Understanding how the National Incident Management System is structured and operates is the primary goal of this presentation. Learning related terms (C-FLOP) and reacting to scenarios will require inter-department communications to solve natural, medical, industrial and terrorist events.

Prevention and Response to Suicide Bombing Incidents—2.0-4.0 Hours

This DHS approved course is designed to provide the participants with a basic understanding of explosives characteristics, suicide bombing devices, threat/vulnerability assessments, pre/imminent attack countermeasures and post-blast issues and responses.

Protecting People, Places and Passwords--Physical Security of Electronic Equipment, Systems and Personnel—2.0-4.0 Hours

Information technology, information security, SmartGrids, cable routing, switches and SCADA are just a few of the terms and critical infrastructure for business operations and/or continuity planning in the 21st century. Physical security considerations are now, more than ever, applicable regarding these “target rich” areas. This presentation will provide you with the tools to assess and (potentially) reduce your vulnerability.

Protecting the System—Court Security—2.0-4.0 Hours

A Federal survey indicated that 94% of Federal courthouses did not meet minimum security standards. State and local courthouses, together with the associated judges, support staff, attorneys and their clients may also be at risk. This presentation may assist in identifying potential weaknesses in courthouse security.

Secrets – Sexual Predator/Pedophile Avoidance 2.0-4.0 Hours

What are the basic types of predators? Are their methods of approach the same or do they vary? What warning signs should you, your children and your staff be aware of? These and other important questions will be addressed. Social networking security concerns will also be addressed.

Security Awareness 101—2.0-4.0 Hours

Topics include identifying and reducing security risks, reactions during duress, evidence gathering/documentation, effective signage, interagency reporting, the ABC's of security, three (3) layers of security, robbery survival, response to angry, shouting and armed co-workers/clients, explosives recognition, security equipment (cameras), Emergency Response Procedures (ERP) and policy/protocols.

The ABC's of School/Student Transportation/Campus Security--2.0-4.0 Hours

This dynamic presentation examines the history and escalation of school violence. Lessons learned in Russian schools and from campus crime scenes across America will be examined and recommendations applied. Integration with other agencies, IED/Explosives, current methods of school security "lock downs", law enforcement considerations regarding student movements, sniper tactics, anniversary dates, emergency staff/student notification and evacuations are just a few of the topics covered. Student transportation and bus security are also discussed.

The First Line of Defense – Front Desk Security –2.0-4.0 Hours

Employees, stationed at the front desk, are usually first to "see" trouble coming. They should be part of your security team, trained to be aware and empowered to take action. How will they react to a violent confrontation? To whom should they report their concern? How should they respond? What security equipment should they control? Is your staff prepared to answer these questions?

The Perfect Marriage - Gangs and Drugs—2.0-4.0 Hours

The attendee will learn five (5) typical indicators of gang members. The gangs will be broken down into several different organized groups. Their three (3) levels of involvement will be discussed. You will learn about the three (3) R's; the definition of "blessed in", "beatin in" or "sexed in"; names of the most common types of narcotics, their physiological indicators and their gang connections, will be provided. A gang reference chart will be provided.

Taking the "Terror" Out of "Terrorism"—2.0-4.0 Hours

Proven, cost effective methods to reduce your risk(s) will be discussed. Past and present terrorist events are the basis for this presentation. The terrorist mindset, methods of operation and target selection will provide the basis for our "hardening" efforts. IED's (improvised explosive devices), surveillance, risk analysis and mitigation are reviewed.

Under The Influence – Drug and Alcohol Abuse—2.0-4.0 Hours

This fast paced, audience interactive presentation examines the physiological and psychological effects of central nervous system (CNS) stimulants, depressants and hallucinogenic chemicals. Participants will be provided with the tools necessary to "read" the physical indicators, gestures and typical verbiage of acute and chronic chemical abusers. The potential for collateral damage to others, as a result of the abusers' actions, will also be discussed along with drug testing (If applicable) requirements.

Worked to Death – The Workplace Violence Phenomenon –2.0-4.0 Hours

This information packed class is offered weekly to appreciative clients. The content is practical; the recommendations are useful and support equipment cost effective. Risk factors, prevention measures, emergency responses, actor profiles, warning signs, verbal and non-verbal risk factors, victim protection methods and Crisis/Incident management are primary topics.

Personal/Executive/Witness Protection I—1.0-16.0 Hours

Emphasis is placed on common sense approaches to real world threats and the added value protective agents provide to the client.

Personal/Executive/Witness Protection II—1.0-16.0 Hours

Information is provided on "advance" work, the choreography of protective movements, surveillance/counter surveillance, weapon selection, "customs" protocol, dining etiquette, communication equipment considerations, pre-travel briefings/OSCA resources, motorcades, corporate aviation and/or airport policies/procedures.

Personal Protection/Defense Tactics—2.0, 4.0, or 8.0 Hours

Situational awareness, defensive tactics, foot movements and personal emergency response protocols are assessed, addressed and practice. Emphasis is placed on mitigating the risk in an effort to avoid the potential confrontation.

Selling Hatred—Extremist Movements-2.0-4.0

The Constitution, immigration and religion are just a few of the topics that are used as a "rallying flag" for extremists. The results of their extreme positions may be fatal. This presentation examines the history of their fervor, known methods of operations and campaigns of misinformation. Reviewing standardized mailings, legal maneuvers, vehicles, property and land indicators may significantly reduce the participant's risk potential.

Protecting Public Figures—2.0-4.0 Hours

The headlines reflect what personal protection specialists have long cautioned against unsecured "targets" of opportunity for terrorists, persons with mental illness or extremist views. City/County boards, school boards, public meetings and local, State and/or Federal officials are all at risk. Providing high quality, discrete personal protection is an art best offered by qualified, experienced professionals. This presentation provides insight into determining levels of risk, documenting available assets, matching security personal to the principal(s) and generating security protocol/procedures base on proven methods of personal protection.

Knock Knock—The Dangers of Vacant/Foreclosed Property—2.0-4.0 Hours

Real estate and insurance agents, utility employees, appraisers, law enforcement, fire, EMS personnel and the general public may all be at risk when these properties are located in your community. The housing and financial disaster left many properties vacant, but not for long. Between the new owners/occupants of shady "buy it now" offers, squatters, criminals avoiding arrest/prosecution to clandestine drug labs, there are many potential safety/security concerns to consider. This presentation is filled with situational awareness

information and tips that may significantly reduce your potential for confrontations, assaults and/or injury.

“Active Shooter”—Preparing for the Unthinkable—Part I—4.0 Hours

Schools, corporations, restaurants, theaters and houses of worship have all become killing fields. A “shooter” may strike at any time. Now, more than ever, preparation is of paramount importance. This presentation is available in several configurations ranging from basic survival options to due diligence considerations for risk managers and corporate executives. Proven preparations, recommendations and survival protocol documents will also be offered that may significantly reduce your risk. Response to a critical incident must be the result of training, practice and the empowerment to act.

“Active Shooter”—Responding to the Unthinkable—Part II—4.0 Hours

Part I is a prerequisite. “Active shooter” events continue, often daily. Now, more than ever, training and preparation are paramount to survival. This presentation briefly reviews the basic concepts/observations covered in Part I. However, it expands with the recognition of the suspect’s preparatory acts (suspicious indicators), motives, intent, possible links to anniversaries dated, human intelligence, defining eminent danger, de-escalation methods, benefits of security/risk assessments, survival options and due diligence considerations for employees, supervisors, managers and executives.

Bullying—2.0-4.0 Hours

The word alone can bring back unpleasant memories, and for some, nightmares from their youth. Those negative experiences may still be affecting us today. This dramatic presentation will examine the source(s) and target(s) of physical/emotional bullying and the current adaptation(s) to victims ranging from sexual orientation, religion, sexting, t cyber/virtual bullying. The tragic results may be the same. The presentation includes candid conversation, examples, observations, statistics and audience interactions regarding the recognition, avoidance, reduction, mitigation, reporting and practical options/defenses to providing safer schools, communities, workplaces and homes. Workplace violence correlations are examined. Recognized model policies/resources are included.

Tom Severin

Severin Investigative Services
Post Office Box 436
Glenview, Illinois 60025
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tomandcody@gmail.com

Rural Surveillance Tactics—1.0-2.0 Hours

This presentation addresses the valuable lessons learned from an extensive variety of rural surveillance environments. While vehicles, tactics, personnel, and equipment are examined and discussed, key take-aways for the attendees include a post-mortem and open discussion of miscues and miscalculations made by rural surveillance operatives.

Urban Surveillance Tactics—1.0-2.0 Hours

This presentation focuses on the advantage factor, the initial position, and mobile surveillance techniques that define the urban surveillance environment of today.

Special Circumstance Service of Process Tactics—1.0-2.0 Hours

Liars, unopened doors, threats, gang members with pit bulls, squatters, felons and evasiveness. When serving paper on the hard-to-serve, intelligence and cunning will always win out over stupidity. Attendees will learn how intelligence gathering, surveillance, imagination and cunning guarantees success and repeat business

John Sexton, CII, CST, PPS

Sexton Executive Security
Fairfax, Virginia
(703) 293-6262
president@sextonsecurity.com

Using Undercover Investigators to Identify Dishonest Employees—1.0 Hour

Attendees will be shown figures and statistics from reputable associations such as the Association of Certified Fraud Examiner to identify the amount of loss experienced by U.S. businesses each year. They will be shown popular and inventive ways that employees use to embezzle funds and fraudulently steal equipment, Intellectual Property, clients and contracts. The presenter will show successful undercover operations, ranging from the successful pursuits of Frank Serpico to his own personal experiences.

Interview Techniques to Enhance Corporate Profitability And Minimize Litigation—1.0 Hour

Attendees will be introduced to the benefits of professional interviewing. HR personnel and in-house security need to pay careful attention when investigating a workplace complaint. Care needs to be taken when interviewing the complainant as well as any witnesses. Neglecting a complaint can have serious repercussions and can prompt a civil action against the corporation. Also discussed will be special interviewing skills such as integrity interviewing, which could greatly assist HR to hire only the most honest candidates will be discussed.

Why It Makes Good Fiscal Sense to Outsource Your Chief Security Officer (CSO) Needs—1.0-1.5 Hours

Attendees will be asked to take a look within their organization and to visualize times when matters arose concerning security. Did they already have security in place? If so, who hired their security? What criteria was used, where did they find security personnel, what qualifications did they have, were they current in their training, did they undergo refresher courses, were their qualifications adequate for the State/District in which they worked, were proper background checks conducted? An introduction to background checking will also be included in the presentation. Attendees will be presented with the role of a Chief Security officer and shown how hiring a CSO to set up a security department, hire and train the personnel, develop SOPs, evacuation and continuation plans, etc., will be more cost

beneficial to the organization than “hoping” that the personnel they have (what if they don’t have any security at all?) are able to manage all incidents when they arise.

Terrorism Awareness—1.0 Hour

Training will cover the elements and perpetrators of terrorism and inform attendees of the various terrorist elements in today's society. They will be shown how to identify suspicious behavior - more likely to be terrorist-related than just criminal related. This training is given to increase the awareness level of members of the public and in turn helps to protect our communities, our workplaces and homes. Upon successful completion of the seminar, attendees will qualify for a certificate from the Community Anti-Terrorism Institute, of which I am an official Trainer.

Scaling Executive Protection to your Company Needs—1.0 Hour

This presentation will begin by discussing who typically needs E.P.—types of companies and categories of individuals. It will then move into the type of coverage; 24 hours a day, during work hours only, and should a subject’s family receive protection; how much to spend on E.P. services, and should services be provided of the immediate area or even overseas? The duration/time frame of the E.P. services being provided will be discussed.

How to Choose an Executive Protection Company and What to look for in E.P. Agents—1.0 hour

This presentation will discuss laws relation to E.P.—from highly regulates States to those who have no requirements whatsoever. The discussion will continue with requirements for training, types of training, length of courses, what different courses teach individuals, hiring private company/individuals vs. hiring off-duty law enforcement, armed or unarmed, liability and cost.

Don Shawver, TCI

Shawver & Associates
6262 Weber Road, Suite 112
Corpus Christi, Texas 78413

Watch the Greed Grow—1.0 Hour

This presentation is a discussion of avenues to pursue in civil litigation defense support and why well known court records are underutilized.

Jeff Stein, LPI

ELPS Private Detective Agency
Exton, Pennsylvania
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jstein@elpsda.com

Loss Prevention Training—2.0-8.0 Hours

Training will include both internal and external thefts and how to prevent and deter as well as robbery training and what to do and not do in the event of a robbery. The focus of this presentation is to reduce shrinkage or the possibility of shrinkage by instituting adequate

operational controls to help prevent, deter and when all else fails identify the key indicators that thefts are occurring and possibly by whom, while maintaining safe operational standards.

Refuse to be a Victim—4.0 Hours

You can learn the personal safety tips and techniques you need to avoid dangerous situations and avoid being a victim. Some of the topics include home, personal, automobile, workplace and technological security.

Sandra Stibbards

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Sandra@camelotinvestigations.com

Open Source Intelligence Training (OSINT)—1.0-24.0 Hours

The OSINT training course provides extensive information relating to surface and deep web searching along with advanced online search techniques & strategies, online privacy / anonymity tools, counterintelligence techniques used by the criminal element, archiving tools and methods to obtain archived pages & hidden information, and search techniques of blogs and social networks. Lists of search engines, blogs, forums, social networks, etc. along with search tools on the ways to use these items will be provided throughout the training.

Vulnerabilities and Protection of Business Intelligence—1.0-2.0 Hours

The Business Information Protection training program provides details on the vulnerability of businesses and their information as well as how to protect it on all levels from competitors and criminals. The training provides the details of why businesses and agencies are completely vulnerable no matter how much security they have installed such as anti-virus, firewalls and passwords on computers, security access to buildings, security guards, locks on doors, video surveillance, etc.

Internet Threats and Intellectual Property on the Internet—1.0-2.0 Hours

The training program for Internet Investigations provides an education on the simple and advanced threats from daily use of the internet along with details on protection from these internet threats. Additionally, the training outlines the vulnerabilities of intellectual property online and implementing safeguards.

Identity Theft and Protection of your Personal Information—1.0-2.0 Hours

The Identity Theft and Protection training program provides details on the vulnerability of individuals and their information as well as how to protect it on all levels on and off the internet. Due to the high levels of identity theft that currently exist, it is recommended that all individuals learn how to protect themselves from being a victim.

General Internet Security and Safety for our Children—1.0-2.0 Hours

Internet Safety for our Children is a program set up to educate adults in order to protect their children by teaching them instead of sheltering them what dangers exist on the

internet and what to do to be safe. The program is also very insightful and educational for the parents as adults as they learn for themselves about the dangers of the internet relating to their own personal information.

Corporate Espionage and Competitive Intelligence—1.0-4.0

Learn to protect your business from corporate espionage while at the same time developing an understanding of your competition. Learn to maintain the confidentiality of your business intelligence. Being aware of your competitor's strategies to obtain your business intelligence will assist in understanding your competitor's business and their strategies.

Financial Fraud Investigations—1.0-4.0

Learn to protect yourself and your business from financial fraud. Develop an understanding of the vulnerabilities that can make you a victim and learn to understand the frauds as they focus on their targets. Learning the basics as well as the advanced approaches used by the frauds will assist in protecting yourself in the future.

Counterfeiting and Brand Protection—1.0-4.0 Hours

The criminals are using the internet from all corners of the world. The internet allows for counterfeiting to occur internationally by those who believe they are anonymous and feel they are protected from prosecution. Learn how to identify the criminals and their activity internationally. The infringement on brands is extreme and there are many ways to deter the activity as well as determine who are the sellers, manufacturers, distributors and suppliers.

Michele Stuart

Jag Investigations
Gilbert, Arizona
(480) 988-2580

snoop@jaginvestigations.com

OSINT (Open Source Intelligence); Advanced Internet Searching; and Due Diligence Research—2.0-8.0 Hours

Each class will provide in depth researching techniques and train how to examine and understand the collective information found covering all aspects of personal/business information, due diligence research, intellectual property information and terrorism research. Information is pulled from numerous surface and deep web search engines and further explores how to protect your own information.

Section I—Public Records: We will review what is available on public records, where to ascertain the sites for nationwide public records availability, and how to search these sites.

Section II—Internet Open Sources: We will review numerous free online sources which provide both personal and corporate information. This part of the presentation will teach the attendee how to create an entire profile of their subject. Much of this information will be found in advanced searching techniques utilizing sources that will provide the "hidden: information on a subject. This area of training not only covers personal/business information but will also include counter intelligence training and international research techniques.

Section III—Using Social Networking Sites for Investigation Purposes/Due Diligence Research: With an estimated 500 social networking sites available on the Internet, this presentation will cover how to access these sites, how to profile the usernames, email address or names of Subject to pull information off these sites. We will discuss ways to find information on “private” sites.

Internet Protection—1.0—3.0 Hours

This class educates our children and adults on the dangers of the Internet and how to protect their information. It will cover how information is distributed and stored on the net. Additionally, we will cover how blogs, pictures and posting can affect their life and future employment. This class has been taught in numerous schools and can be tailored to any association.

Public Records Research—2.0 Hours

This class will cover the techniques and sources available for public records research. This research will include how these sources can assist in intellectual, due diligence and asset investigations.

Cellular Security and Online Privacy Concerns—1.0-2.0 Hours

In today’s world having a cell phone is as common as having a first name. However, the smart phones come with security issues that one must understand and guard against. This class will demonstrate the consequences of application compromises as well as how our online security is just as important in protecting our privacy. This class will also review the security issues and compromises on both of these platforms.

Barbara W. Thompson

The Worldwide Investigative Network, LLC
West Chester, Pennsylvania 19382
(610) 430-7353
thompson@twnillc.com

Investigative Research: Primary and Secondary Sources—1.0-3.0 Hours

This presentation covers the use of public record aggregators as starting points for electronic investigations, the increasing use of digitized information available from primary sources, and whether it is suitable for or admissible in court. Attention is given to the analysis of information derived from public record databases: how it should and should not be used. Various public record databases are evaluated. This presentation can be adjusted to fit various time slots.

Successfully Using the Computer to Augment Field Investigations—1.0 -2.0 hours

This presentation focuses on the use of information derived from primary sources, its analysis, and how it can be used to support field investigations. Examples of real life situations are used to demonstrate the concepts.

Business Due Diligence—1.0-3.0 Hours

In this presentation, I cover the concept of due diligence with a view toward increasing the investigator's revenue stream. I cover the sources that should be used and how to find the exact types of information to fit the particular industry in which the due diligence is being conducted.

Fraud Prevention Programs in Small and Mid-Sized Businesses—1.0-3.0 Hours

This presentation is an introduction to fraud prevention concepts, and includes an introduction to behavioral analysis, compliance issues, and fraud prevention programs currently being used. The introductory program only mentions Sarbanes-Oxley. If an intermediate program is requested, I include a more in-depth discussion of Sarbanes-Oxley.

Employment Screening: Another Revenue Stream for Investigator 1.0-3.0 Hours

With a view toward expanding an investigator's practice, this presentation details what sorts of information commonly goes into an employment screening and what types of information may be used for specific industries (e.g. nursing, manufacturing). I also include the legal ramifications of employment screening; that is, what an investigator may and may not do under the many laws that regulate these activities. If time, I also include appropriate reporting models.

Investigations without Social Security Numbers--1.0 Hour

With the possibility that investigators may lose the use of the Social Security number as an identifier, this presentation presents alternatives that may be used to identify specific subjects. I encourage discussion of how the lack of the SSN may affect billing practices and how to educate clients to the fact that private investigations may be more time-consuming and expensive as a result of the loss of the identifier.

Michael J. West, CFE, CLEI

Arkansas Investigations
Little Rock, Arkansas
(501) 605-0360
arkin@centurytel.net

Hiring and Utilizing a Private Investigator in Your Law Practice—1.0 Hour

This program provides an overview of the laws and regulations relating to licensing and definitions of "private investigators". Attendees will learn about issues that could affect and limit the use of private investigators. Attendees will also discuss current litigation involving private investigators and how they are utilized and how claims of ineffective counsel might affect their case.

Ethical Issues Involving the Hiring and Utilization Of a Private Investigator—1.0 Hour

This workshop provides an overview of ethical issues relating to hiring and working with private investigators and provides a detailed overview and discussion of the types of unique situations that can, and are, presented when attorney's employ the services of a private investigator. This program is designed to promote discussion and understanding of how an

attorney's ethical responsibilities and actions relate to the actions and undertakings of private investigators working on a case of mutual interest.

Finding Hidden Assets—Putting it all Back Together Again—1.0 Hour

- Laws related to uncovering assets
- Where to go to find hidden assets
- How do you put a case together with assets you have found
- Sources of information to locate assets

Investigative Interviews—An Interrogation by Another Name—1.0 hours

- Laws related to interrogations and confessions
- Tricks used by law enforcement investigators to obtain admissions
- How your client can be tricked into an admission
- What should your client do when questioned

Church Fraud—1.0 Hour

- Type of fraud in churches
- Why churches?
- How churches can establish anti-fraud measures

Evidence Handling—What Really Happens Behind the Scenes—1.0 Hour

- How evidence is supposed to be handled, accounted for and preserved
- What really happens behind the scenes
- Practical illustrations of real evidence handling practices
- How attorneys can benefit from this information

Ethics and Social Media—1.0 Hour

- How should social media be handled
- What kind of social media can attorney's use in investigative situations
- What are the rule regarding the use of social media
- What are the implications of improperly using/handling social media?

David L. Ziegler, CFE, CFI, VSM

Ziegler and Associates, Inc.
Titusville, New Jersey
(609) 538-0508
Zieglerandassociates@verizon.net

Privacy and ID Theft—1.0 Hour

This presentation will discuss how to take specific steps to protect your ID on the Internet.

Internet and Data Base Sources for Investigators—1.0-2.0 hours

This presentation will identify free resources and methods for assisting the investigator.



Education and Training Program

Presenters' Résumés

William F. Blake, CPP, CFE

Blake and Associates, Inc.
Littleton, Colorado
(303) 863-3327
Billblake2@aol.com

PROFESSIONAL EXPERIENCE

- Twenty years experience as Special Agent, Operations Officer, Commander, Staff Officer, and academic instructor with U.S. Army Criminal Investigation Command
- Twelve-years experience as Bank Security Investigator and Bank Security Manager
- Over twenty-eight years of experience as security consultant and private investigator

SPECIAL EXPERTISE

- Qualified as Expert Witness—Premises Liability and Negligent Security
- Recognized as a Certified Protection Professional by ASIS International
- Recognized as a Certified Fraud Examiner by the Association of Certified Fraud Examiners
- Seven years as an accredited criminal investigation instructor and course developer—U.S. Army Military Police School
- Over 56-years experience in security management and investigations

EDUCATION

- Bachelor of Science, Police Administration, Michigan State University
- Master of Science, Foundations of Education, Troy State University
- Post M.S. studies, Jacksonville State University

TRAINING

- Counterintelligence course, U.S. Army
- Introductory and advanced criminal investigation course, U.S. Army
- Specialized investigative and security management courses, U.S. Army, ASIS International, Association of Certified Fraud Examiners, Alabama State Department of Education, U.S. Air Force Special Investigations School, and Red Rocks Community College
- Numerous additional conferences, seminars and workshops

PROFESSIONAL ASSOCIATIONS

- ASIS International
- Association of Certified Fraud Examiners
- Intellenet
- Investigative and Security Professionals for Legislative Action—ISPLA

NOTABLE ACHIEVEMENTS

- Revised and expanded the basic U.S. Army Criminal Investigation Course
- Life Member—Intellenet
- Over 50 speaking engagements at universities, business functions, seminars, and other professional groups

Nicole Bocra-Gray, CFE
Infinity Investigative Solutions
Arlington, Virginia
(703) 528-5882
Nicole@infinityinvestigative.com
www.infinityinvestigative.com

Professional Experience:

Nicole Bocra has over 17 years of professional experience in financial investigations and conducting due diligence. Ms. Bocra is a Virginia certified instructor and provides open source intelligence and social media training around the World. Ms. Bocra is the principal of Infinity Investigative Solutions, a women owned small business, headquartered in Fairfax, Virginia and has been the lead investigating force in in depth examinations into individuals, corporations, industries and organizations. Her unique skills associated with due diligence using the latest in technology, financial expertise and investigative experience have insured success to numerous clients in their litigations.

Special Expertise:

Financial Fraud Investigations
Due Diligence Inquiries
Open Source Intelligence and Social Media Training
Preventing Fraud, Waste and Abuse

Professional Certification and Education:

Certified Fraud Examiner – Association of Certified Fraud Examiners
Bachelor of Science in Accounting

Professional Associations:

Association of Certified Fraud Examiners (ACFE)
International Intelligence Network (Intellenet)
Investigative and Security Professionals for Legislative Action (ISPLA), Founding Member
National Association of Legal Investigators (NALI), Legislative Director
Professional Investigators and Security Association (PISA), President
Private Investigator's Association of Virginia (PIAVA), Past Board Member

Notable Accomplishments:

- Adjunct Professor of Forensic Accounting at Champlain College (2012 – Present)
- National and international speaking engagements to Universities, Law Enforcement Training, Investigative and Security Seminars.

James P. (Jim) Carino, Jr., CPP, VSM

Executive Security Consultants
Gladwyne, PA 19035
(610) 520-9222
Intelnet@verizon.net

PROFESSIONAL EXPERIENCE

Principal and Senior Consultant, Executive Security Consultants 1982 -
Founder and Executive Director Intellenet 1983 -
Senior Security Associate, Operational Systems Inc. 1976-1977
Burns International, Senior Consultant 1979-1983
Adjunct Instructor, Alvernia College, BA Level, 1976-1978, 1988-1996 and St. Joseph's
University, Master's Level, 1989-1996
Director of Criminal Investigations, Air Force Office of Special Investigations, 1974-1976
(Special Agent 1956-1976)

SPECIAL EXPERTISE

- Qualified as Expert Witness; Premises Liability & Security Negligence.
- Recognized as Certified Protection Professional by ASIS International.
- Accredited Instructor US Air Force OSI School 1964 - 1976.
- Security Surveys 1976 -
- Security and investigations Training Projects - US and International.
- Over 50 year's investigative experience, military and private sector.

EDUCATION

B.A., Colgate University, 1955
M.A., University of Hawaii, 1970
Post M.A. Studies, American University 1972 - 74

TRAINING

AFOSI, Basic and Advanced Supervisors Course 1957 & 1959
Italian Language, Foreign Services Institute 1961
Special Counterintelligence Course, Department of Defense 1966
Homicide Course - Harvard Associates in Police Science 1972
Numerous other seminars, workshops, etc. - military and private sector

PROFESSIONAL ASSOCIATIONS

ASIS International
Council of International Investigations (CII)
National Association of Legal Investigators (NALI)
Investigative and Security Professionals for Legislative Action (ISPLA)
Intellenet

NOTABLE ACCOMPLISHMENTS

The NCISS Memorial Achievement (Duffy) Award
The Julius Bombet Lifetime Achievement Award
Member ASIS Investigations Council (1999 - 2007)

Robert "Jerry" DeFatta, PCI, CFE, CRT
DeFatta & Associates Investigative Services
Shreveport, Louisiana
(318) 426-0199
Jerry@DeFattaPI.com

PROFESSIONAL EXPERIENCE:

Jerry has over fifteen years of experience as a professional investigator. He is board certified as a Professional Certified Investigator and is a Certified Fraud Examiner. He is also certified in the Reid Technique of Interview and Interrogation. In 2005 Jerry left the casino industry to concentrate on his private investigations career. Prior to leaving, he worked for over 10 years as a Senior Security Investigator for one of the largest gaming companies in Louisiana. In 1997, Jerry became licensed as a private investigator and founded DeFatta & Associates Investigative Services. Since that time he has conducted hundreds of investigations for businesses, law firms, insurance companies, and private Individuals.

PROFESSIONAL CERTIFICATIONS AND EDUCATION:

Professional Certified Investigator (PCI) ASIS International
Certified Fraud Examiner (CFE) – Association of Certified Fraud Examiners
Certified in the Reid Technique (CRT) of Interviewing and Interrogation - John E. Reid and Associates
Wicklender-Zulawski & Associates – Interview and Interrogation Techniques
International Interviewing and Interrogation, LLC – Behavior Assessment, Interviewing and Elicitation
Executive Security International – Executive Protection and Security Course
Bossier Parish Community College - Criminal Justice

PROFESSIONAL ASSOCIATIONS:

Intellenet - International Intelligence Network
ASIS International (ASIS)
Association of Certified Fraud Examiners (ACFE)
United States Association of Professional Investigators
The Reid Institute

NOTABLE ACCOMPLISHMENTS:

Jerry is an active member of Louisiana area chapters of both ASIS and the ACFE and has held leadership positions in these organizations. He is also an experienced instructor who has conducted training in investigative techniques, fraud prevention, deception detection, and private investigations. He serves as an instructor at Bossier Parish Community College for the Louisiana State Board of Private Investigator Examiners forty hour course and conducts continuing education seminars for private investigators and others. He has authored articles on the topic of employee theft and his work has been published in Security Management and PI Magazine.

Fernando Fernandez, LPI, CCDI, CII, CAS

Covert Intelligence, LLC

PMB 255 PO BOX 6022 Carolina PR 00984

Mobile: (787) 603-4504 ■ Office: (787) 276 5619 ■ E-Mail: covertintelligence@yahoo.com

PROFESSIONAL EXPERIENCE:

10 years - Covert Intelligence, LLC: Experience covering all type of cases with local and international clients including the general public, attorneys and other investigators. Exposure to highly complex assignments with multiple parties involved enriching his career in a short period of time.

15 years - IKON Computer Services: Solid 12-year background in computer hardware and software with strong knowledge in technology use as an additional resource for case resolution. Skillful in numerous applications, servers, networks administration and web browsing.

SPECIAL EXPERTISE:

Insurance & Mortgage Fraud Investigations – 9 years

Criminal Investigations and Surveillance - 9 years

Due Diligence in the Caribbean – 9 years

Background Investigations and Fingerprint Specialist – 9 years

Computer Forensics and Procedures- 9 years

EDUCATION:

Caribbean Forensic & Technical College, San Juan, PR – Private Detective Diploma

Caribbean Forensic & Technical College, San Juan, PR – Fingerprint and Forensics

Photography Diploma

Universidad de PR, Rio Piedras Campus – Bachelor Degree in Education, Major in Ph. Ed

TRAINING:

Criminal Defense Investigation

Surveillance

Body Language and Macro and Micro Expressions

Fingerprint and Forensics Photography

Email Tracing

Anti-Terrorism Specialist

Executive Protection

PROFESSIONAL ASSOCIATIONS:

National Council of Investigation & Security Services

National Association Professional Process Servers

World Association of Detectives

The Criminal Defense Investigation Training Council

Anti-Terrorism Accreditation Board

Intellenet

NOTABLE ACCOMPLISHMENTS:

Nominated as Private Investigator of the Year 2013 and the for the World Association of Detectives

Nominated as Excellent in Services of the Year 2014 for the Association "Made in Puerto Rico"

Nominated as Private Investigator of the Year 2014 and the for the World Association of Detectives

James A. Green
Forensic Document Examiner
PO Box 5379
Eugene OR 97405
541 485-0832
Qd777@aol.com

PROFESSIONAL EXPERIENCE

12 years' experience as the Document Examiner for the Eugene, Oregon Police Dept.
15 years' experience in private practice.

SPECIAL EXPERTISE

Handwriting and signature examinations (contracts, wills, anonymous notes, etc.)
Alterations and obliterations (medical record, bookkeeping records, contracts, etc.)
Recovery of indented writing
'Cut and paste' fabrications
Ink comparisons

EDUCATION

B.S. in Sociology – University of Oregon

TRAINING

Trained and served as a Document Examiner at the Eugene, Oregon Police Department
Attended the U. S. Secret Service Questioned Document Course
Trained with the U. S. Postal Inspection Crime Lab, San Bruno, CA
Annual attendance at training conferences sponsored by various professional organizations

PROFESSIONAL ASSOCIATIONS

American Society of Questioned Document Examiners (Past President)
American Academy of Forensic Sciences – Questioned Document Section
Southwest Association of Forensic Document Examiners
Intellenet

CERTIFICATION

American Board of Forensic Document Examiners (Currently serving as the Treasurer)

KITTY HAILEY

614 South 4th Street # 320
 Philadelphia, PA 19147
 215-574-8127
 www.kitty@kittyhailey.com

PROFESSIONAL EXPERIENCE

- 42 years of investigative experience. Owner/operator of New Jersey's largest all female investigative agency for more than 12 years. Sole practitioner for more than 20 years.
- Member of the Philadelphia Federal Defender Capital Habeas Unit for 8 years.
- Experienced in recovering missing and stolen children, personal injury, criminal defense and corporate investigations.
- Author of numerous books and articles for professional journals on topics including: Ethics, Difficult Interview Techniques, Post-Conviction Investigations, Recovering Stolen children, Mitigation Investigations, Batson Investigations and many other topics.
- Speaker at more than 25 investigative association and bar association seminars.
- Two-time guest of PI's Declassified, on-line radio program.

EDUCATION

- BFA and MA completed 1972
- CFE 1996—Certified Fraud Examiner
- CLI 1997—Certified Legal Investigator
- Certified Paralegal—1982
- More than 30 Seminars/Conferences and Continuing Education Programs

NOTABLE ACHIEVEMENTS

- Author: Code of Professional Conduct: Standards and Ethics for the Investigative Profession, Third Edition January 2016
- Author: Code of Professional Conduct: Standards and Ethics for the Investigative Profession, Second Edition October 2007
- Author: Code of Professional Conduct: Standards and Ethics for the Investigative Profession, First Edition September 2002
- Author: "Breach of Contract Investigations", Corporate Investigations II 2005
- Author: "Criminal Aspects of Domestic Investigations" Advanced Forensic Criminal Investigations, 1999
- Author: "Legal Malpractice" Advanced Forensic Civil Investigations, 1997
- Legacy Members, National Association of Legal Investigators
- Editor/Publisher Award 1st Place, "Conducting a Batson Investigation to Determine Bias, NALI 2013
- Editor/Publisher Award 2nd Place, "Post-Conviction Investigations", NALI
- Investigator of the Year, New Jersey Licensed Private Investigators Association, 2004

Cynthia Hetherington
Hetherington Group
Wayne, New Jersey
(973) 706-7525
ch@hetheringtongroup.com

PROFESSIONAL EXPERIENCE

15 Years experience in research, investigation and corporate intelligence
Adjunct faculty member at Federal Law Enforcement Center

EDUCATION

B.A. Philosophy
Master of Library Science
Master of Information Systems Management

PROFESSIONAL AFFILIATIONS

ASIS International, Economic Crime Committee
United States Professional Investigator Association, Board Member
Institute of Corporate Forensic Professionals, Board Member
New Jersey Association of Licensed Private Investigators, President
New Jersey Institute of Technology, Information Technology Program, Board Member
Alpha Lambda Society, Past President

NOTABLE ACHIEVEMENTS

- Conducted background investigations of multinational for-hire security forces operating in war zones as well as performed analysis of their activity and suitability for client's needs.
- Determined identity and provided additional data that resulted in the arrest of an employee accused of embezzling almost \$1 million from a global organization. Research and analysis resulted in recovering \$600,000 worth of recoverable assets.
- Located the assets of a family with ties spanning six countries for judgment collection by the Israeli government.
- Removed a company's proprietary evidence from a competitor's computer. Filed declarations confirming the process

Don L. Hubbard, CFE
Don L. Hubbard & Associates, Inc.
P.O. Box 77905
Charlotte, N.C. 28271-7021
Tel: 704-814-0773
Mobile: 203-685-1676
Don@donlhubbardandassociates.com

PROFESSIONAL EXPERIENCE:

- 3 years of progressive responsibility and investigative experience as a commissioned officer in the US Army Military Police Corps.
- 9 years of progressive responsibility as a Special Agent and Supervisory Senior Resident Agent in the Federal Bureau of Investigation.
- 28 years of progressive experience as a Global Chief Security Officer for Playboy Enterprises, Transworld Airlines and PricewaterhouseCoopers, LLP. This includes 5 years of concurrent experience performing security consulting for a wide range of the firm's clients.
- 3 years of experience as a private investigator and security consultant.

SPECIAL EXPERTISE

- Complete range of corporate security programs
- Financial and asset recovery investigations
- Due diligence investigations
- Travel Security and executive protection

EDUCATION

- B.A. in Political Science, Wake Forest University
- M.Ed. Coppin State College
- B.S. in Criminal Justice, University of Baltimore

TRAINING

- U.S. Army Military Police Officer Course
- FBI New Agent Training
- Wharton School, Finance and Accounting for the non financial executive
- Kellogg Business School, International Security Management Association Leadership Course

PROFESSIONAL ASSOCIATIONS

- Society of Former Special Agents of the FBI
- Association Certified Fraud Examiners
- International Security Management Association
- Intellenet

NOTABLE ACCOMPLISHMENTS

- Featured in 2005 television commercial for PricewaterhouseCoopers on managing crises which appeared on the Golf Channel

Bruce H. Hulme, CFE

P.O. Box 112
 Purdys, New York 10578
 (212) 962-4054
 brucehulme@yahoo.com

Professional Experience:

Bruce H. Hulme, is a certified fraud examiner with five decades' New York licensed private investigative experience supervising or conducting over 4,000 investigations for law firms, insurance companies and self-insurers; police departments and municipalities have retained him in their defense of negligence cases involving false arrest, malicious prosecution, negligent hiring, and to conduct internal and external investigations regarding the diversion of governmental property to personal use by officials and employees; businesses and law firms to investigate theft of proprietary information; financial services have utilized his expertise to locate and recover assets that have been illegally diverted; insurance companies have retained him to investigate arson-for-hire schemes and major third-party loss claims.

Special Expertise:

Privacy issues expert: 40 years government affairs experience monitoring thousands of bills; lobbying against passage of hundreds of legislative and regulatory measures that if enacted would have adversely affected private investigators and security professionals; drafted provision of the federal Drivers' Privacy Protection Act of 1994 with respect to obtaining access for licensed private investigators and security firms; testified before Federal Trade Commission on behalf of private investigation industry's position on consumer information privacy that created record forming the basis of the FTC's analysis of computer database services; testified before Congressional committee hearings including the House Committee on Banking and Financial Services on Identity Theft and Gramm-Leach-Bliley Act Implementation and the House Committee on Ways and Means with respect to privacy issues and the Social Security Number to preserve private investigators' continued access to "credit headers;" handled lobbying activities before Congress to enact provisions in the FACTA ACT to correct FTC's findings in infamous "Vail Letter" opinion which adversely impacted third-party private investigations in the workplace.

Professional Associations and Notable Accomplishments:

Government affairs director Investigative & Security Professionals for Legislative Action (ISPLA); legislative liaison board member of International Intelligence Network (INTELLENET), NY Chapter of Association of Certified Fraud Examiners (NY-ACFE#14), Associated Licensed Detectives of NYS (ALDONYS), and Society of Professional Investigators (SPI); advisory board John Jay College of Criminal Justice; gubernatorial appointee NYS Security Guard Advisory Council; elected private investigator industry representative board member of International Association of Security and Investigative Regulators (IASIR), an organization of state and provincial regulators in U.S., Canada and United Arab Emirates; past president and board chairman of ALDONYS and long-standing legislative director; past president and board chairman of the National Council of Investigation & Security Services (NCISS), having served five years as legislative director and 31 years as a member of legislative committee. Accomplishments include: INTELLENET - Lifetime Membership Award, ALDONYS- Investigator-of-the-Year Award, Eugene Fink Memorial Award; NCISS - John J. Duffy Memorial Award, Wayne Wunder Memorial Award, Legislative Award; Super Conference - Julius "Buddy" Bombet Distinguished Service Award; major articles contributor of the *ALDONYS Spotlight* and sole editor for twelve years; five years associate editor of *Professional Investigator Magazine* and major regular contributor on national legislative and regulatory issues affecting the investigative and security professions; major contributor to the *NCISS Report* on similar issues; authored first chapter Corporate Investigations in book entitled "Corporate Investigations and the Fair Credit Reporting Act" published by Lawyers and Judges Publishing Company in 2000 and 2002; Rector's Cross; and an Eagle Scout.

Brian K. Ingram,
Consulting Investigation Services
Waxahachie, Texas
(972) 937-3938
info@cispi.net

PROFESSIONAL EXPERIENCE:

1996 to Present: Owner/Operator of Consulting Investigation Services, Texas
Licensed Private Investigation Agency.
1985- 1998: Police officer, Texas, Multiple Jurisdictions. Highest Rank Obtained:
Chief of Police

SPECIAL EXPERTISE:

Developed and codified methodologies for Email Tracing and Internet Profiling in use
by most agencies that conduct hi-tech investigations. We specialize in Internet
Investigations, Internet Fraud, Forensic Data Recovery, Penetration Testing, Network
Security Investigations and Catastrophic Event Investigations.

EDUCATION:

Bachelor of Science Degree, Criminal Justice, Sam Houston State University,
Huntsville, Texas.
Police Academy Valedictorian: Central Texas College-Killeen, 98.97 average

TRAINING:

FTK Certification-Forensic Data Recovery
Windows Forensic Certification-SANS Institute
REID Method-Interviews and Interrogations
Advanced Peace Officer Certification-Texas

PROFESSIONAL ASSOCIATIONS:

Member: American College of Forensic Examiners Institute
Member: Intellenet

NOTABLE ACCOMPLISHMENTS

Investigated and solved the only confirmed cult related kidnapping in U.S. history.
(1990 while still in law enforcement.)
Voted Top Internet Investigator of the Year, 1999 Professional Investigator Magazine
Keynote Speaker at American Bar Association Mid-Winter Conference on High
Conflict Divorce litigation and Computer Forensics- 2000.
Published Internet Investigations/Email Tracing Manuals 1st through 5th Editions
Certified Instructor-Texas Private Security Bureau
Over 2500 Private Investigators and Law Enforcement Officers trained since 1997.
Seminar certified for C.E. credits in Texas, Louisiana, Florida, Ohio, Michigan, Kansas,
Iowa, New York, Oregon, Indiana, and Arizona.

Don C. Johnson, CLI®
 Trace Investigations, Inc.
 Bloomington, Indiana 47402-2603
 (812) 334-8857
 don@traceinvestigations.com

PROFESSIONAL EXPERIENCE

Over 25-years of progressive responsibility and experience as a private investigator and security agent; owner of own agency since 1990. In addition:

- Five years as executive assistant to in-house counsel, processing and investigating contract violation claims;
- Four years of active duty with U.S. Air Intelligence Agency (formerly USAF Security Service), as Russian voice and Morse intercept analyst

SPECIAL EXPERTISE

Certified Legal Investigator™; providing litigation support services since 1997
 Skip tracing; locating assets, debtors, missing witnesses and others since 1990
 Background investigations and pre-employment screening since 1995
 Criminal defense, insurance defense and civil negligence investigations since 1985

EDUCATION

Indiana University; undergraduate studies
 U.S. Defense Language Institute; certification

TRAINING

Intelligence analysis and cryptography: USAF
 Continuing legal education: National Association of Legal Investigators; and others
 Death scene investigation: Monroe County, Indiana, coroner's office

PROFESSIONAL ASSOCIATIONS

Intellenet
 National Association of Legal Investigators
 ASIS International
 National Association of Professional Background Screeners
 National Council of Investigation and Security Services
 International Association for Asset Recovery

NOTABLE ACCOMPLISHMENTS

InfraGard Member, Indianapolis Chapter
 Indiana Private Investigator and Security Guard Licensing Board, 2001-Present
 Excellence Award, National Council Investigation and Security Services, 2009
 Wunder Memorial Award, National Council Investigation and Security Services, 2003
 Contributing Author: *Corporate Investigations* (2002), *Advanced Forensic Criminal Defense Investigations* (2000), *Advanced Forensic Civil Defense Investigations* (1997), Lawyers & Judges Publishing Co.
 Editor: *PI Magazine*, 2004-2008; *The NCISS Report*, 1998-Present

Steven L. Kirby
Edward R. Kirby & Associates
Elmhurst, Illinois
(630) 941-1700
skirby@kirbyinvestigations.com

PROFESSIONAL EXPERIENCE

1980 – Present Edward R. Kirby & Associates President
1975 – 1980 John E. Reid & Associates, Staff Polygraph Examiner / Instructor

EDUCATION:

Bachelor of Science in Psychology
John E. Reid & Associates, Awarded Certificates & Post Graduate Credits in
Interviewing & Interrogation and Polygraph Technique
University of Illinois at Chicago (UIC)
College of Business Administration

CERTIFICATIONS:

Certified Fraud Examiner (CFE) – Association of Certified Fraud Examiners
Certified International Investigator – Council of International Investigators

PROFESSIONAL ASSOCIATIONS:

Special Agents Association – Past President
Council of International Investigators – Past President
National Council of Investigators & Security Services – Founding Member & Current
Board Member
Intellenet – Member
Association of Certified Fraud Examiners – Member
American Polygraph Association – Member
Illinois Polygraph Society – Member
International Anti-Counterfeiting Coalition (IACC) – Co-Chair Investigative
committee

NOTABLE ACCOMPLISHMENTS:

International Investigator of the Year Assistance rendered Trade Enforcement
Mission
Council of International Investigators – 1997 & 2008
United States Customs Service – 1996
City of Elmhurst – Fire & Police Commissioner 1984 – 1990
Seguin Services – Board Director & Vice President – 1999 - Present

Robert M. Kresson
 Empire Investigation LLC
 Pittsburgh, PA
 1-800-860-6068
 airtaser@msn.com

PROFESSIONAL EXPERIENCE/EDUCATION

1975-77 CCAC, Criminology Major

1977-82 Chief Investigator for:

- Allied Security, Pittsburgh PA
- Wackenhut International, Pittsburgh PA
- SSI, Pittsburgh PA
- PRC Investigations, Pittsburgh PA
- Ed Boyle Detective Agency, Pittsburgh PA
- Guardian Angels Investigation, Pittsburgh PA

1982 Private Detective License, PA

1982-present CEO, Empire Investigation LLC, Pittsburgh PA

1982- present Consultant to Investigative Reporting News Teams for ABC, NBC, CBS, Fox-TV, and Pittsburgh's WPXI Channel 11 and WTAE Channel 4.

1990-present TSCM Practitioner and Instructor, Ross Engineering International

2008-present Council of International Investigators, Regional Director

SPECIAL EXPERTISE

1. Extreme long-range and extended time frame surveillance
2. Body-worn surveillance systems
3. Technical Security Counter Measures
4. Custom Hidden Camera Systems/ 16+ megapixel covert surveillance systems

PROFESSIONAL MEMBERSHIPS

Intellenet

Council of International Investigators (CII)

World Association of Detectives

Association of Police Chiefs

International Narcotics Officers Association

SEMINARS

- Intellenet Conferences: The Latest Electronic Innovations for Private Investigators: 1-3 hours with didactic and demonstration components. Updates on latest electronic devices- from high technology cameras, tracking units, surveillance and eavesdropping, counter measures
- Council of International Investigators Conferences: Electronic Surveillance Techniques: 1-3 hours with didactic and demonstration components on making most of state-of-the art electronic surveillance equipment.

Thomas K. Lancaster
Lancaster Investigations, LLC
Odenton, Maryland 21113
(301) 440-7724
tklancaster@tklancaster.com

PROFESSIONAL EXPERIENCE

- Investigator – Prince George’s County, Maryland, Police Department; 1994 – 2013
Crime Scene Investigation, Sex Crimes, the FBI Safe Streets Task Force & Homicide
- Counterintelligence Agent – U.S. Army / MD Army National Guard; 1999 – 2013
Combat deployments to Iraq & Afghanistan
- Counterintelligence Subject Matter Expert – Booz Allen Hamilton; 2013 – Present

SPECIAL EXPERTISE

- Homicide Investigation – 12 years
- Crime Scene Analysis – 20 years
- Training & Adult Education – 17 years
- Threat analysis – 15 years

EDUCATION:

- B.S. in Investigative Forensics – University of Maryland, University College
- A.A.S. in Intelligence Operations – Cochise College
- A.A.S. in Criminal Justice Technology – Prince George’s Community College

TRAINING:

- Source Operations Course (DOD)
- Defense Strategic Debriefing Course (DOD)
- Homicide - Death Investigation Seminar (FBI)
- Advanced Course on The Reid Technique of Interviewing & Interrogation (REID)
- Intelligence in Combating Terrorism Course (DOD)

PROFESSIONAL ASSOCIATIONS:

- Intellenet
- International Homicide Investigators Association
- North American Technical Investigators Association
- Harvard Associates in Police Science

NOTABLE ACCOMPLISHMENTS:

- Member of the Prosecution Team for the “D.C. Sniper” Case
- Bronze Star Recipient - Operation Enduring Freedom (2011-2012)

Eileen Law
President, CIA, Inc.
Kennett Square, Pennsylvania
(610) 388-1776
DetLaw@aol.com

PROFESSIONAL EXPERIENCE:

25 Years -- Private Detective & President of CIA, Inc.
5 Years -- Deputy Sheriff, Chester County, PA Sheriff's Department
5 Years -- Paralegal to the District Attorney of Chester County, PA

SPECIAL EXPERIENCE:

Finding Missing Persons, Kidnapped Children & Adoption Cases -- 25 years
Criminal & Civil Investigations -- 25 years
School & Neighborhood Security -- 20 years
Public Speaking -- 30 years

EDUCATION:

Supreme Court of Pennsylvania's Minor Judiciary College -- Finished 1st in Class
Dickinson Law School's Deputy Sheriff's Academy
Penn State University -- Business Administration & Criminal Justice
Pennsylvania Certified Agent -- Lethal Weapons

TRAINING:

Philadelphia Police Academy
Certified Agent -- Lethal Weapons Training Act 235
Criminal Profiling
Threat Assessment
Security

PROFESSIONAL ASSOCIATIONS:

Pennsylvania Association of Licensed Investigators -- Charter Member
Intellenet
NCISS
World Investigator's Network
Chester County Police Chiefs Association -- Charter Member & FOP Lodge #11

NOTABLE ACCOMPLISHMENTS:

National Leadership Award at the White House in 2003
Outstanding Young Woman of America" for five consecutive years 1983-1988
98% Success Rate in 25 years
Operate three offices & licensed in Pennsylvania, Delaware and Maryland

Kevin W. McClain C.C.D.I.
Kevin W McClain Investigations Ltd
Centralia, Illinois
(877)-532-1152
mcclainpi@gmail.com

PROFESSIONAL EXPERIENCE:

20 years of management in the retail, sales, and hospitality industries; 16 years' experience as a professional investigator.

SPECIAL EXPERTISE:

Criminal Defense Investigations – 16 years; Workers Compensation Investigations - 16 years; Child Custody Investigations - 16 years; Civil Investigations – 16 years

EDUCATION:

A.A.S. in Administration of Justice, Kaskaskia College, Centralia, Illinois.
Over 500 hours of CLE'S and CEU'S.

TRAINING:

Interviews and Interrogation – Reid and Associates; NHTSA DWI Detection Training and the Standardized Field Sobriety Tests Student and Instructor Courses; Criminal Defense Investigators Training Council "Uncovering Reasonable Doubt" Component Method Certified Criminal Defense Investigator (C.C.D.I); Clarence Darrow Death Penalty Defense College; NLADA "Life in the Balance" Capital Defense Training; Kentucky Department of Public Advocacy "Investigator Training Program".

PROFESSIONAL ASSOCIATIONS:

INTELNET International Intelligence Network
USAPI United State Association of Professional Investigators
NALI National Association of Legal Investigators,
NDIA National Defender Investigator Association
Special Agents Association,
IAARS International Association of Asset Recovery

Reginald J. Montgomery CLI, CPP, CFE, CST, CFC, CP
 RJ Montgomery & Associates, Inc.
 Mahwah, New Jersey 07430
 (800) 327-7394
 reggie@ultradsl.net

PROFESSIONAL EXPERIENCE:

7 Years law enforcement experience
 31 Years as a licensed Private Investigator/Corporate Security Specialist/ Polygraph Examiner/ Personal Protection Professional/Criminal/Civil and Financial Fraud examiner /Expert Witness/Certified Security Trainer/ Adjunct Professor

SPECIAL EXPERTISE:

Corporate Investigations, Criminal Defense, Product Tampering, workplace violence, intellectual property protection, polygraph and interview skills that are responsible for the recovery of over 25 billion dollars of embezzled funds, stolen or misappropriated assets for corporate and private accounts.

EDUCATION and TRAINING:

A Degree in Business Management, Certified Polygraph Examiner and Registered Hypnotherapist (PPR in Philadelphia Pa), Criminal, Gambling, Narcotics, Advanced Self-defense and firearms instruction (Police Training Commission of NJ) Certified as a Security Trainer (ASET in Virginia) Statement Content Analysis (LSI in Arizona) Personal Protection Specialist (EPI in Virginia)

PROFESSIONAL ASSOCIATIONS:

Certified Polygraphist (APA)
 Certified Protection Professional (ASIS)
 Certified Legal Investigator (NALI)
 Certified Fraud Examiner (CFE)
 Certified Security Trainer (ASET)
 Certified Fraud Consultant (IFTI)
 Certified International Investigator (CII)
 Mississippi Certified Investigator (MPIA)
 Certified Professional Investigator (USAPI)
 Physical Security Professional (ASIS)
 Personal Protection Professional (EPI)
 National Association of Criminal Defense Lawyers
 New Jersey Licensed Private Investigators
 INTELNET Board Member, CII former Board Member and 3rd VP, WAD LIFE Member, ASET LIFE MEMBER, USAPI Certification Board Member, NALI Assistant National Director and Life Member, ASIS Vice Chair Investigations Council 2000-2002 Chapter Chair and current Certification chair, many other professional associations.

NOTABLE ACCOMPLISHMENTS:

NAIS SPEAKER OF THE YEAR (2007)
 Editor/ Author: " *Corporate Investigations*", (An Investigative Research Textbook)., 2002; *Advanced Forensic Criminal Defense Investigations*, "Defending the Juvenile in Sexual Assault Cases", 1999; *The Legal Investigator* February 1996 (Product Diversion II); *The Legal Investigator* November 1995 (Identifying Product Diversion I) *The Legal Investigator* May 1994 (Marketing);

Ari S. Morse, CII, BAI

Locaters International, Inc. & Morse Genealogical Services, LLC
 (386) 756-6100 Ext. 1113
 ari@probate.com or ari@bestpi.com

PROFESSIONAL EXPERIENCE

Over 20 years as a Florida licensed private investigator dedicated to serving the investigation needs of attorneys, businesses, and individuals. Also holds an active "MA" license for agency managers as the vice President of Locaters International, Inc. one of Central Florida's oldest licensed investigative agencies.

SPECIAL EXPERTISE:

- Qualified as Expert in Florida, Alaska, Washington, Massachusetts, Rhode Island, West Virginia, Virginia, Maryland, Colorado, Missouri, New Hampshire, Vermont, Pennsylvania, South Carolina, North Carolina, Washington, D.C., Tennessee, Wisconsin, Illinois, New Jersey, New York, Ohio, Michigan, Indiana, Minnesota, and Connecticut.
- Forensic Genealogy, Heirship Corroboration and Genealogical Research
- Locating Missing and Unknown Heirs to estates and probate matters
- Emergency Medical Technician – Florida and New Jersey (previously held licenses)

EDUCATION

- Montclair State University, Montclair, New Jersey, B.S. Business Administration
- A multitude of ongoing CE from colleges, genealogical societies, seminars and other educational facilities

PROFESSIONAL AFFILIATIONS

- Florida Association of Private Investigators (FAPI)
- Past-President, Charter Member and Current Board Member
- ASIS International
- North Carolina Association of Private Investigators (NCAPI)
- Association of Professional Genealogists (APG)
- Council of International Investigators, Certified International Investigator
- Board Accredited Investigator (BAI)
- Investigative & Security Professionals for Legislative Action (ISPLA)
- World Association of Detectives (WAD)

NOTABLE ACHIEVEMENTS

- Florida Association of Private Investigators, 2013 Harvey E. Morse Founders Award
- Florida Board of Certified Investigators, John M. Russi Award of Excellence for distinguished service in the form of educational advancement and legislative efforts.
- Florida Association of Private Investigators, 2015 President's Award
- Radio talk show personality on investigative and genealogical research
- Consultant to ongoing TV show producers on Forensic Genealogy
- Florida Division of Licensing – Appointed by the Director of the Division of Licensing to the Private Investigative Training Committee to assist with the development of a criteria for investigators in the State of Florida.

Harvey E. Morse, FCI, CMI, BAI

Locaters International, Inc.
South Daytona, Florida
(386) 756-6100
harvey@probate.com

PROFESSIONAL EXPERIENCE:

35 years of private investigative experience
46 years of law enforcement experience
35 years as an Expert Witness

SPECIAL EXPERTISE:

Missing and Unknown Heirs to Estates 45 years
Expert Forensic Genealogist 35 years
Criminal Fraud Investigator 25 years
Trainer/Investigations and Security (Private and Public) 25 years

EDUCATION:

Boston University – BS in BA
Suffolk University Law School - Law
Florida Police Academy – Police Science
Florida Real Estate Academy – Real Estate

PROFESSIONAL ASSOCIATIONS:

ASIS International
WAD – Life Member
Int'l Assoc. of Chiefs of Police (IACP)
Federal Criminal Investigators Assn,
Intellenet

NOTABLE ACCOMPLISHMENTS:

Awards from Florida Senate, Division of Licensing, and Law Enforcement
Author of articles for ASIS, Bar, Police and Genealogical Publications
Expert Witness
10-year Chair, Florida Private Security Advisory Council
Founder: Florida Association of Private Investigators, Inc.

James H. Olsen

1012 North Bishop Avenue, Dallas, Texas 75208
1340 Poydras – Suite 2000 - New Orleans, Louisiana 70112
P.O Box 70179 – New Orleans, Louisiana 70179
214 213 1817
Jim.Olsen@brlwd.com

Mr. Olsen has over 30 years of combined experience in investigation of construction, insurance claims investigations and related matters and civil and criminal investigations.

Professional Experience:

- Investigation of legitimate or questionable and fraudulent claims tendered by insured's, claimants and third parties. The foundation of this experience stems from direct participation in the construction industry of projects including residential, multi-family, condominiums, retail, mid-rise, high-rise, medical, professional and restaurant facilities.
- Insurance and private investigations included: Commercial General Liability; Inland Marine; and Property and Personal Injury. The investigations were performed for insurance companies, law firms, corporations and private parties, civil and criminal defense.
- The past 17 years have focused on private investigations and adjusting of claims for losses including general liability and damages arising from adverse weather, construction defect, mechanical defect, foundation failure, fire, windstorm, tornado, hurricane, moisture intrusion and other events. Claim amounts ranged up to \$150,000,000.00.

Special Expertise:

- Olsen has acted as expert witness in the application of insurance coverage to catastrophic losses, including the preparation of extensive written reports and deposition testimony in preparation for trial. This function has been performed for the defense and a few plaintiffs via law firms.
- Private investigations include the above disciplines plus investigations of both civil and criminal matters. The investigations include: location of missing persons; locating witnesses to accidents and criminal events; locating heirs; investigation of court related familial matters; location of principles of litigation; obtaining affidavits and recorded statement from principals, witnesses, and litigants; surveillance; activity and background checks; investigation of fraudulent claims and the research and retrieval of documents related to litigation and civil matters.

Professional License:

Louisiana State Board of Private Investigator Examiners--Private Investigator Manager
License #7662-051771-LA

Professional Associations:

Member Intellenet and Board Member of Investigative and Security Professionals for
Legislative Action

Anthony F. Otero
Top-Notch Investigations, Inc
Hollywood, Florida 33021
(954) 559-6739
tony@topnotchinvestigations.com

PROFESSIONAL EXPERIENCE

29 Years Investigative Experience in the Thoroughbred Horse Racing Industry
15 Years Prior Law Enforcement Experience at Local, State, and Federal Level
9 Years as Owner of Top-Notch Investigations

EDUCATION

BA in Sociology – College of St. Joseph on the Rio Grande

SPECIAL EXPERTISE

Horse Racing
Surveillance
Background Investigations

TRAINING

FBI Academy – Quantico, Virginia
Thoroughbred Racing Protective Bureau

PROFESSIONAL ASSOCIATIONS

Intellenet
SFSAFBI – Society of Former Special Agents of the FBI
FALI – Florida Association of Licensed Investigators
NCISS – National Council of Investigative and Security Services
IAAR – International Association for Asset Recovery

NOTABLE ACCOMPLISHMENTS

Helped plan and coordinate the security and transportation plans for the 1992 and 1999 Breeders' Cup Races held at Gulfstream Park. Attendance for both of these events exceeded 55,000.

In 2002, testified as an expert witness in Federal Court for a 1997 "Horse Substitution" case that resulted in a guilty verdict. Received, "Outstanding Law Enforcement Officer of the Year" award from the United States Attorney's Office, Southern District of Florida. He also received recognition from the FBI.

CERTIFICATION & LICENSURE

State of Florida Licenses Held – Slot Machine Professional Individual License; PMW / CR Combo General License; Florida Class C - Private Investigator License

Kevin E. Peterson, CPP, CPOI, CIPM II

Innovative Protection Solutions, LLC

Herndon, Virginia

(703) 318-7181

kevin.peterson@innovativeprotection.com

PROFESSIONAL EXPERIENCE:

Over 35 years in the field of security risk management including: 13 years active duty in the US Air Force as an investigator, counterintelligence and crime analyst; 5 years as an operations and program security manager in the defense industry; 3 years as a threat and vulnerability analyst for a major consulting firm; 5 years as a surveillance detection instructor and curriculum developer supporting a Federal agency; and 14 years in security risk management consulting for the private and public sector.

SPECIAL EXPERTISE:

Security risk management, threat analysis and vulnerability assessment. Security training and education, including curriculum development. Information asset protection and program evaluation. Houses of worship security.

EDUCATION:

BS Metallurgical Engineering, Illinois Institute of Technology

MS Systems Management, University of Southern California

Coursework in Information Security Management, The George Washington University

PROFESSIONAL ASSOCIATIONS:

ASIS International (26 years), including volunteer service as a chapter chairman, regional vice president, council chairman, certification item development group member and certification review course coordinator.

International Foundation for Protection Officers

Operations Security Professionals Society (former Board member)

International Foundation for Cultural Property Protection

National Partnership for Careers in Law, Public Safety, Corrections and Security (Board member and Chairman)

NOTABLE ACCOMPLISHMENTS:

Adjunct Professor of Business & Organizational Security Management, Webster University (18 years)

Adjunct Instructor, Organizational Security Management, University of Denver University College (5 years)

Contributing Author: Protection of Assets (ASIS International, 2005, 2007, 2010)

Contributing Author: The Professional Protection Officer: Practical Security Strategies and Emerging Trends (Elsevier Butterworth-Heinemann, 2010)

Contributing Author: The Professional Investigator's Manual (ASIS International, 2010)

Contributing Author: Security Supervision and Management (Elsevier Butterworth-Heinemann, pending 2015)

Contributor/Lead Editor: Physical Security Principles (ASIS International, pending 2015)

Certified Protection Professional (ASIS International), 1995-present

Certified Protection Officer Instructor (IFPO), 2009-present

Certified Institutional Protection Manager, Level II (IFCPP), 2014-present

Certified Provisional Auditor, Security Management Systems for the Supply Chain (ISO 28000), 2010-2012

Peter Psarouthakis
EWI & Associates, Inc.
Chelsea, Michigan
(734) 428-9663
peter@ewiassociates.com

PROFESSIONAL EXPERIENCE:

Owner-EWI & Associates, Inc.
15 Years-Licensed Professional Investigator
Credentialed Federal Contract Special Investigator
Top Secret Clearance-Current

SPECIAL EXPERTISE:

Background Investigations
TSCM
Intellectual Property Investigations
Corporate Due Diligence

EDUCATION:

B.S. in Criminal Justice, The University of Toledo
A.S. in Law Enforcement, The University of Toledo

TRAINING:

Background Investigations
TSCM
Asset Investigations
Information loss

PROFESSIONAL ASSOCIATIONS:

Investigative & Security Professionals for Legislative Action (Chairman)
Intellenet (Board Member)
ASIS International (Investigation Council Vice Chair)
Espionage Research Institute
National Association of Legal Investigators (Legislative Chairman)

NOTABLE ACCOMPLISHMENTS:

Industry book reviewer for Security Management Magazine
Guest Lecturer-Madonna University, Department of Criminal Justice
Industry lobbyist on national and state issues
Frequent industry contact for media on industry related issues.

Kelly E. Riddle

Kelmar & Associates, Inc.
 San Antonio, TX 78230
 (210) 342-0509
 Kelmar@kelmarpi.com

PROFESSIONAL EXPERIENCE

KELMAR & ASSOCIATES_ Owner/President/Investigator 1989 - Present
 Responsible for directing upper management and insuring daily operations are successfully accomplished. Responsibilities include establishing internal standards, budgets, company growth.

P.I. INSTITUTE OF EDUCATION Founder/President 1995 - Present
 Responsible for developing curriculum for continuing education courses for P.I.s, as well as instructing. The school and curriculum are approved by the Board of P.I.'s and Board of Insurance. A three-month curriculum was developed and encompasses all aspects of loss

FLORENCE, AL. POLICE DEPT. Police officer/investigator 1980 - 1984
 Duties included being a training officer, evidence technician, photography technician, PEI/Breathalyzer Operator, SWAT team, EMT, juvenile specialist, traffic investigator.

MUSCLE SHOALS, AL. POLICE DEPT. Police Officer/Communications Officer 1977 - 1980
 Responsible for maintaining NCIC information, records and dispatching. Promoted to police officer.

EDUCATION

Bachelor of Science, Criminal Justice, University of North Alabama
 EMT Certification, Muscle Shoals Trade School
 Police Certification, Jacksonville State University
 Numerous industry related seminars, certificates available for review.

NOTABLE ACCOMPLISHMENTS

Selected "Investigator of the Year 1997-98" by N.A.I.S.
 Selected as the "#1 PI in the U.S." by the PI Magazine
 Selected as "One of the Top 25 PI's of the Century" by N.A.I.S.
 Achieved "Texas Certified Investigator" designation (less than 50 in TX).
 Author of the Year by National Assoc. of Legal Investigators
 Hall of Fame member of National Assoc. of Investigative Specialists
 "The Art of Surveillance" was chosen "Book of the Year 1997-98"
 Awarded the Transamerica Insurance Silver pen for performance of duties.
 Letter of Commendation from Chief of Police, Florence Police Dept.
 Certificate of Commendation from Florence City Commissioners for performance.
 Certificate of Commendation from Florence City Commissioners (assisting officer).
 Designated an expert in physical surveillance & insurance investigations by the NAIS
 Certified Instructor by the State Board of Private Investigators & Board of Insurance
 President (2010-2012) Texas Association of Licensed Investigators (TALI); Board of
 Directors (2007-2010) TALI; Board of Directors for the Freedom of Information
 Foundation of Texas; member of 18 trade associations.

Stefan V. Salmonson, PPS

PROtective Services, Inc.
 Mora, Minnesota 55051
 320-679-484
 Stefan@PROtectiveServicesinc.net

PROFESSIONAL EXPERIENCE:

President – PROtective Services, Inc. (1996 to present)
 Deputy Sheriff/Investigator/Pilot/Training Officer (1983-Present)
 Executive Protection Specialist – Vance International, Inc. Oakton, Virginia (1986 – 1990)
 United States Army (1970 – 1972)

SPECIAL EXPERTISE:

Security training
 Investigations
 Executive Protection

EDUCATION:

AIT and Electronic Systems (U.S. Army)	Personal Protection Specialist (NLA)
Northwest Institute, Registered Lab Tech.	Certified Scuba diver (PADI)
Self Defense – Nidan (Kenpo)	Automatic weapons instructor (H/K)
Airline Transport Pilot certificate (ATP)	Ordnance and explosives (US Army)
Criminal justice student (Univ. of Minnesota)	Sniper training (US Army)
Emergency Medical Technician (EMT)	Firearms instructor (FBI, NRA)
PPCT Defensive tactics instructor	Gas Delivery (FBI)
Hostage negotiations (FBI)	Advanced narcotics (DEA)
Counter terrorism instruction	Organized Crime investigator (MGIA)
Radiological detection (FEMA)	National Incident Mgmt Instructor

PROFESSIONAL ASSOCIATIONS

ASIS, NLA, MAPI, SOTA, INTELLENET

NOTABLE ACCOMPLISHMENTS

Nationally recognized speaker on multiple security related topics with over 100 presentations annually. Provides high quality personal and executive protection for royalty, national "on air" media personalities, corporate management and elected officials, security assessments for major national/international corporations and discrete investigations for government entities.

Tom Severin

Severin Investigative Services
Post Office Box 436
Glenview, Illinois 60025
(708) 370-0700
www.investigate-fraud.com

Professional Experience

- Severin Investigative Services, Founder and President
- U.S. Intell, Inc., Founder and President
- Factual Service Bureau/Innerfax, Investigator & Surveillance Specialist
- U.S. Air Force, Intelligence Specialist

Training

- Open Source Intelligence, 2011
- Internet Investigations and Email Tracking, 2003
- Violence in the Workplace, 2001
- Conducting Fraud Investigations, 2000
- Professional Investigations, 1999
- Kinesic Interview and Interrogation Techniques, 1993
- Insurance Fraud, 1992
- Air Intelligence, 1970

Professional Associations

- Illinois Licensed Private Detective
- Wisconsin Licensed Private Detective

Publications

- Defining Moments in Urban Surveillance, 2002
- Rural Surveillance: It's No Walk in the Woods, 1991
- How to Investigate a Private Eye, 1991
- Gotcha! Surveillance and the Fraudulent Claim

John Sexton, PPS, CST, CII
Sexton Executive Security, Inc.,
Fairfax, Virginia
(703) 293-6262
president@sextonsecurity.com

PROFESSIONAL EXPERIENCE:

9-years progressive responsibility and investigative experience with an Garda Siochana (Irish National Police Force)
3-years in Garda Intelligence & Counter-Terrorism Unit
2-years general investigative experience with Fairfax County P.D. (Virginia).
3-years experience as Chief of Special Investigation Unit (S.I.U.) with the U.N. in Serbia, Croatia, Macedonia, Bosnia, Eastern Slavonia and Western Sirium.
10-years experience as private investigator, security consultant and personal protection specialist.

SPECIAL EXPERTISE:

Undercover Investigations – 13 years
Interview Techniques – 27 years
Training/Investigation/Executive Protection – 11 years
Surveillance/Counter Surveillance – 26 years

EDUCATION:

Associate Degree in Sociology, I.F.A.E., The Hague, Netherlands

TRAINING:

An Garda Siochana, - Irish Police College
U.S. Army Military Police (95B)
Northern Virginia Safety and Security Academy
Executive Protection Institute – Executive Protection
UCLA/G. de Becker and Associates – Advanced Threat Assessment Management

PROFESSIONAL ASSOCIATIONS:

ASIS International
Association of Certified Fraud Examiners
Council of International Investigators
Professional Investigators Security Association (State Assoc.)
Intellenet

NOTABLE ACCOMPLISHMENTS:

Founded Sexton Executive Security in 2002, Awarded Certified Security Trainer ('04), Meritorious Service Award – New Orleans '06 (for voluntary Police appointment in aftermath of Hurricane Katrina), Elected to Board of CII ('07)

Jeff Stein, LPI
ELPS Private Detective Agency
Exton, Pennsylvania
(610) 696-7799
jstein@elpspda.com

PROFESSIONAL EXPERIENCE:

23-years of investigative experience dedicated to serving the security & investigation needs of businesses & individuals.

8-years' experience as Security Director for Fortune 500 Companies.

12-years' experience as private investigator and/or security consulting.

SPECIAL EXPERTISE:

Domestic Investigations – 10 years

Loss Prevention / Security – 23 years

Customized Digital Surveillance Systems – 7 years

Civil, Criminal & Criminal Defense Investigations – 20 years

EDUCATION:

B.S. in Criminal Justice, West Chester University

TRAINING:

NRA, Refuse to be a Victim Instructor

Lethal Weapons Training - PA Act 235

ASI & PA, DCNR Certified ATV Safety Instructor

Interview and Interrogation Advanced Training, Wicklander & Zulawski

Past Firefighter / Emergency Medical Technician, State of New Jersey

PROFESSIONAL ASSOCIATIONS:

PALI - Pennsylvania Association of Licensed Investigators

Board of Directors, West Chester University Alumni Association

NCISS

ISPLA

Intellenet

NOTABLE ACCOMPLISHMENTS:

- Investigated what was classified by the FBI as a massive financial fraud ring controlled by a network of Nigerian students.
- Successfully conducted investigations of armed robberies, fatalities and unsolved homicides.
- Provided investigative services for the defense on a case in PA, where Pennsylvania exonerated its' 11th person based on DNA evidence.
- Provided armed and unarmed security for special events, night clubs, USS Intrepid as well as professional protection and crowd control for celebrities including; Iman, James Brown, Kelly Ripa & Gretchen Randolph.

Sandra Stibbards
 Camelot Investigations
 888-584-3393 / 888-584-6778
 Sandra@camelotinvestigations.com

PROFESSIONAL EXPERIENCE:

JANUARY 2, 1996 TO PRESENT

CAMELOT INVESTIGATIONS: OWNER / PRESIDENT

- Opened Camelot Investigations in January 1996
- Maintain PI Licenses in California (PI18099) and Texas (A11304)
- Clientele include Fortune 500 Corporations, International Investigators, Attorneys, Domestic Investigators, Government Agencies, Law Enforcement
- Majority of Investigations assist in US Federal Criminal and Civil Cases
- International Financial Fraud and Internet Investigations are a Main Focus
- International Brand Protection, Intellectual Property, Counterfeit Investigations relating to Designer Retail Products and Pharmaceuticals being sold through the Internet / Websites throughout the World
- Intelligence Collection and Identification of Anonymous Targets through the Internet relating to International Financial Scams, Embezzlement and Fraudulent Transactions
- Competitive Intelligence, Counterintelligence, and Corporate Investigations
- Covert Communications and Anonymous Presence Utilized Consistently on the Internet
- Internet Threats Are Investigated on a Regular Basis, Inclusive of Email Tracing
- Vulnerability Assessments / Physical Penetration Tests
- Daily Utilization of numerous Database Systems, Open Source Accesses, International Internet Accesses, IP Tracing, Domain / Website Identification
- Daily Use of Techniques for Development of Confidential Information within Open Sources on the Internet as well as Data Systems

MARCH 2010 TO PRESENT

GOVERNMENT TRAINING INC (GTI)

- Contracted by GTI to Create and Develop a 2 Day Training Course for Federal Agents and Employees

2-DAY OPEN SOURCE INTELLIGENCE (OSINT) TRAININGS PROVIDED THROUGHOUT THE UNITED STATES / INVITED SPEAKER TO VARIOUS US AND INTERNATIONAL CONFERENCES

- Private In-House Training and Open Registration Training offered throughout the US and Internationally
- Open Registration Trainings are offered approximately 8 times per year
- Private In-House Trainings are conducted for both Government Agencies and Corporations
- Events as an Invited Speaker / Presenter have Included MPF Seminar on Terrorism and Other Emergencies in Brazil, Intellenet AGMs, CO CFE Annual Conference, ACFCS Annual Conferences, ACFE Chapter Meetings, ATAP Annual Conference, ATAP Chapter Meetings, SCFIA Annual Conference, SCFIA Chapter Meetings, FAPI Annual Conference

ASSOCIATIONS AND POSITIONS HELD:

- Board Member of Intellenet, Position: Assistant Secretary
- Holds Seat on the ASIS Investigations Council
- Member of ASIS Women in Security, Communications Committee
- Past Board Member of CII (Council of International Investigators), Member of CII
- Member of FAPI, Upcoming Board Member
- Past Board Member of the Deaf and Hard of Hearing Center, Corpus Christi, TX
- Member of ISPLA (Investigative & Security Professionals for Legislative Action)

EDUCATION / CERTIFICATION TRAINING:

- Bachelor of Arts, Public Policy and Administration, State University of New York at Buffalo
- Certification, BAI (Board Accredited Investigator)

Michele Stuart
 JAG Investigations, Inc.
 Gilbert, Arizona
 (480) 988-2580
 Michele@jaginvestigations.com

PROFESSIONAL EXPERIENCE:

21 years' experience in OSINT, counter intelligence, financial investigations, due diligence, corporate & competitive intelligence. Specialize in training open source intelligence. Instructor at Quantico (FBI Academy) for multi country training programs
 Adjunct Professor with University of Virginia
 January, 1997 to Present JAG INVESTIGATIONS, INC., Gilbert, AZ Owner, Investigator and Educator December, 1990 to January 1997
 ProSearch / Asset Intelligence Inc. Holmdel, New Jersey
 Seven years in conducting in depth financial investigations primarily for the FDIC and RTC. Investigational research was conducted nationally and internationally. Led in financial research and training. Dealt with civil litigation research, locating hidden assets and public records research.

SPECIAL EXPERTISE:

Currently specializing in OSINT (open source intelligence) covering internet profiling, deep due diligence research. Primary training to law enforcement and military intelligence.

- Fraud Investigations
- Corporate Investigations
- Deep Background Investigations
- Competitive Intelligence / Counter Intelligence
- Asset Investigations

The training class uses online and open sources informational databases located on the web to determine informational sources providing 'hidden' information on a subject's web presence from public records, criminal records and social networking profiles. Attendees have included : Homeland Security, US Marshals, FBI with additional attendees from numerous local law enforcement agencies including but not limited to US Immigration & Customs, ICE, Border Patrol, US Attorney's Office, Department of Justice, US Probation, Military Intelligence services, Homicide and Undercover Narcotic Associations, Airport Authorities, Arizona Department of Transportation, US Postal Inspection Service, Arizona Department of Gaming, US Fish & Wildlife Services, Special Investigative Units within the Insurance industry, repossession and financial institutions nationwide, and private investigative associations.

PROFESSIONAL ASSOCIATIONS:

- Intellenet – International Intelligence Network
- ASIS International
- Arizona Association of Licensed Private Investigators
- National Association of Legal Investigators
- Investigative & Security Professionals for Legislative Action

NOTABLE ACCOMPLISHMENTS:

- Recurring Author of "Internet FYI" Column – PI Magazine 2008 to Present
- Contributor to "The Public Record Research Tips Book" (2008) BRB Publications
- NBC News (Local Station KPNX) – "Identity Theft" – Investigative Report

Barbara W. Thompson, J.D., CFE
 The Worldwide Investigative Network, LLC
 West Chester, Pennsylvania 19382
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 thompson@twinllc.com

PROFESSIONAL EXPERIENCE:

- Eleven years as General Manager and Director of Research and Analysis for The Worldwide Investigative Network, LLC a global investigative company
- Fourteen years as president of TW Consulting, Inc., a global employment screening company, which has conducted up to 30,000 backgrounds/year
- One year as Director of Research and Analysis for Amsec International, an international investigative company, and was instrumental in several highly publicized cases
- One year as associate attorney for Eckell Sparks Levy Auerbach, Monte & Moses, in Media, Pennsylvania, focusing on litigation research and domestic cases

SPECIAL EXPERTISE:

- Investigative research in litigation support, due diligence, and assets investigations
- Development of processes and procedures for background investigations
- Training in general investigative research and use of electronic sources

EDUCATION:

- J.D. (Law) Delaware Law School of Widener University 1986
- M.S. Reading Specialist – West Chester University - 1977
- B.S. Elementary Education – West Chester University 1971

PROFESSIONAL ASSOCIATIONS:

- Intellenet
- Pennsylvania Association of Licensed Investigators, 1st Vice President

NOTABLE ACCOMPLISHMENTS:

- Presentation of training seminars throughout the United States with respect to investigative research and corporate compliance topics
- Seminar Chair for PALI 2003 – 2009
- Published article in Delaware Law School Law Review and member of Moot Court Honor Society

Michael J. West, CFE/CLEI
Arkansas Investigations
Little Rock, Arkansas
(501) 372-2202 or (501) 605-0360
ArkInv@centurytel.net

PROFESSIONAL EXPERIENCE:

Michael has over 35 years as a private investigator, federal investigator and state agent. He is a Certified Fraud Examiner and has owned Arkansas Investigations for 6 years. He has instructed courses in basic and advanced fraud investigations, computer investigations and many other investigative related courses. He also provides CLE approved training courses to practicing attorneys and paralegals. He has published several papers on investigative topics and analytical research relating to fraud.

SPECIAL EXPERTISE:

Fraud, defense investigations, public integrity investigations, surveillance and a wide span of general investigative services. He is an expert in the evaluation of law enforcement agencies and their policies and investigative procedures.

EDUCATION:

Ed.D. (Candidate), University of South Dakota
M.S. Criminal Justice Administration, Troy State University
B.S. Criminal Justice, Troy State University
A.A. Police Administration, Los Angeles City College

TRAINING:

Current and former investigative training instructor
National White Collar Crime Center instructor
Over 45 varied training courses

PROFESSIONAL ASSOCIATIONS:

Certified Fraud Examiner—Association of Certified Fraud Examiners
Certified Law Enforcement Instructor – Arkansas Training & Standards
INTELLENET
Board of Directors – Arkansas Better Business Bureau
Board of Directors (Founding Director)—Arkansas Center for Character Ethics

David L. Ziegler, CFE, CFI
Ziegler & Associates, Inc.
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PROFESSIONAL EXPERIENCE:

27-years progressive responsibility, investigative experience and supervisory and management with the US Bureau of Alcohol, Tobacco, Firearms & Explosives (ATF).
16-years' experience as private investigator and security consulting.

SPECIAL EXPERTISE:

Insurance fraud investigations – 15 years
Fire investigations – 20 years
Training/Investigation/Security – 15 years
Background Investigations – 15 years

EDUCATION:

B.S. in Education, Seton Hall University

TRAINING:

Fire, arson and bombing investigations.

PROFESSIONAL ASSOCIATIONS:

Former Special Agents of the ATF
Association of Certified Fraud Examiners (CFE)
National Fire Protection Assoc. (NFPA)
International Association of Bomb Technicians & Investigators (IABTI)
Intellenet

NOTABLE ACCOMPLISHMENTS:

Full member of the Vidocq Society